

Board of Trustees Meeting Agenda July 3, 2023 5:15 p.m. Location: Zoom

Library Board members, please bring your e-meeting packet with you! Please notify Library Board President Lauren Eustis or Lara Lorenzi llorenzi@ccls.org, by Monday morning if you are unable to attend the meeting. The meeting will be chaired by Lauren Eustis.

Mission: to provide access to information and services that address the educational, cultural and recreational needs of the community the library serves

I. Call to order, roll

II. Public welcome - All general public comments limited to 5 minutes III. Consent Agenda 2 minutes a. Minutes b. Director's Report c. Youth Services Report d. Adult Services Report e. Development Report f. Circulation Report g. Statistics h. Financials IV. New Business - Discussion Items a. Welcome to our new board members- Lauren Eustis 5 minutes b. August Meeting? September meeting date discussion-Lara Lorenzi 10 minutes c. Foundation Update- Lauren Eustis 10 minutes d. Other new business 5 minutes V. Old Business – Discussion Items a. Director Evaluation- Lauren Eustis 5 minutes b. Front Door Restoration Quote- Lauren Eustis 5 minutes 5 minutes c. Harrop Funds- Lara Lorenzi d. Other old business? 5 minutes

Public Comments on Meeting - Limit 3 minutes per person

VI. Executive Session

Move to Executive Session – to meet with an attorney or other professional advisor to discuss agency business, which, if discussed in public, would lead to the disclosure of information protected by law.

VII. Next meeting TBD via zoom VIII. – /Adjournment

PHOENIXVILLE PUBLIC LIBRARY BOARD OF TRUSTEES REGULAR MONTHLY MEETING June 5, 2023

A Regular Meeting was called to order by Lauren Eustis at 5:00 p.m.

BOARD MEMBERS PRESENT

Jessica Bicker; Mike English; Lauren Eustis; Alan Fegley; Steve Hirsch; and Joe Koury

BOARD MEMBERS ABSENT

Ted Bierer

STAFF PRESENT Lara Lorenzi, Executive Director

CONSENT AGENDA

On motion made by Lauren Eustis, seconded by Mike English, and by unanimous vote thereafter, the Board approved the Consent Agenda items a. through h., consisting of: (i) the Minutes of the Board's Regular Monthly Meeting held May 1, 2023; (ii) the Director's Report; (iii) the Youth Services Report; (iv) the Adult Services Report; (v) the Development Report; (vi) the Circulation Report; (vi) Statistics; and (vii) Financial Statements for May 2023.

NEW BUSINESS

- <u>Board Officers for 2023 2024</u>: Lauren Eustis put forth the following candidates for officers, to be voted upon and seated at the July 2023 Regular Monthly Meeting of Library Trustees: Lauren Eustis, President; Steve Hirsch, Vice President; Mike English, Treasurer; and Joe Koury, Secretary.
- <u>Budget for 2023 2024</u>: Lara Lorenzi discussed the current version being circulated, indicating that not much has changed since the prior iteration, other than noting the five percent (5%) increase in funding from the Phoenixville Area School District and the recording of certain American Rescue Plan of 2021 (ARPA) funds receivable over the next two years.

OLD BUSINESS

- <u>Evaluation of Executive Director</u>: Lauren Eustis indicated an evaluation form for Lara Lorenzi had been circulated and that the Executive Committee was scheduled to meet on June 15, 2023 to discuss.
- <u>Mission Statement:</u> Steve Hirsch reviewed his draft update to the Mission Statement, noting that he removed the word "free" from "free and equal access," since not all items obtainable from the Library are free of charge. Mr. Hirsch indicated that he had not received comment otherwise. On motion made by Lauren Eustis, seconded by Alan Fegley, and by unanimous vote thereafter, the Board approved the updated Mission Statement.
- <u>Strategic Plan Update</u>: Steve Hirsch noted the presence of certain non-quantifiable goals contained within the updated draft of the Library's Strategic Plan. Further revisions, particularly with regard to diversity, equity and inclusion and serving underserved populations, were discussed as being necessary.
- <u>Front Doors</u>: Lauren Eustis led a discussion concerning the two quotes received for their restoration. She had gone back to Thomas Furniture Restoration, requesting that the door frame component be changed to time and materials, anticipated to bring the overall cost down. She also indicated that the Phoenixville Area School District wishes for the door frame to be restored at the

same time, but also that the district could not remove the doors until the fall of 2023.

Meeting was adjourned at 5:45 p.m.

Respectfully submitted,

Joseph K. Koury ()



Report submitted by: Lara Lorenzi July 2023 Library Board of Trustees Meeting

Informational Updates:

- The library will be closed on Tuesday for Independence Day.
- The library will be closed on Monday September 4th for Labor Day. We will need to schedule a new meeting date for September.
- In August I will be away on vacation from August 18th through September 1st. While I'm away Christine Wrage and Lauren Coy will be in charge of the library.
- I continue to watch all of the PASD board meeting each month to keep up on concerns and items the school district is dealing with along with being informed on the budget process.
- The new internet cables have been run by the school district. We are moving our computers from the current computer lab out into the Carnegie room. The tech department from CCLS will be out on 6/27 to patch the cables. CCLS will also be out on 6/28 to move our computers to the new location on temporary tables until our new furniture comes in.
- The Foundation Board met in June 2023- Lauren Eustis will share an update at the meeting.
- Mark Pinto continues to working on weeding and shifting various collections in the adult library to make room for the new furniture and equipment that will be delivered in early July. I have been helping him discard the items that will no longer be in the collection.
- I presented at the Chestmont BPW monthly meeting on Monday June 26th. I was able to talk with them about book banning concerns in PA and answered many questions. It was a great evening.
- I will be presenting to the Phoenixville Rotary Club in August 2023.
- CCLS tech services was out at the library on 6/27 & 6/28 patching out new internet lines through and moving our computers to their new areas. Once the new furniture is delivered we will finalize placement. Now the computer room is available for the school district to come in an remove the counters and patch/paint the walls.

Personnel Updates:

• None at this time.

Facilities Update:

- Continuing- PASD is working on changing out light bulbs and converting our lighting throughout the building to led lights.
- PASD will send out a crew to remove the counter tops, patch and paint the computer center so we can convert it into a larger meeting room.
- Lawn maintenance and mowing is done by the school district.

<u>E-Material Circulation:</u> (Circulation calculated by patron's home library.)

- April 2023
 - o E-books: 3,280
 - E-audio: 2,992
 - Total: 6,272
- May 2023
 - o E-books: 3,492
 - o E-Audio: 3,069
 - o Total: 6,561

- June 2023 (6/1-6/26)
 - E-book: 3,209
 - o E-Audio: 2,715
 - o Total: 5,924

Book Locker:

- <u>April 2022</u>: 237
- <u>May 2022</u>: 154
- <u>June 2022</u>: 334
- <u>July 2022</u>: 279
- <u>August 2022: 203</u>
- <u>September 2022:</u> 266
- <u>October 2022:</u> 198
- <u>November 2022:</u> 193
- December 2022: 205
- <u>January 2023:</u> 234
- <u>February 2023: 255</u>
- March 2023: 294
- <u>April 2023:</u> 186
- <u>May 2023:</u> 209
- <u>June 2023:</u>

Door Count:

June 2022: 8,005 This is a 44% increase over 6/2021. July 2022: 8,739 This is a 36% increase over last year. August 2022: 9,465 This is a 54% increase over last year. September 2022: 7,377 This is a 47% increase over last year. October 2022: 7,371 This is a 28% increase over last year. November 2022: 7,525 This is a 41% increase over last year. December 2022: 7,525 This is a 25% increase over last year. January 2023: 7,843. This is a 25% increase over last year. February 2023: 7,343. This is a 17% increase over last year. March 2023: 8,800. This is an 11% increase over last year. April 2023: 8,121. This is a 13% increase over last year. May 2023: 8,153. This is a 21% increase over last year. June 2023: (6/1-6/23): 7,987 this is a 23% increase over last year. I will update the full month numbers for our next meeting.

Chester County Library System Updates:

• None at this time.

State Updates:

• None at this time.

Meetings/Trainings

- 6/5 Bistro on Bridge check presentation
- 6/7 In this Together meeting at the YMCA
- 6/8 Rotary
- 6/9 Vacation
- 6/13 District Librarians Meeting Training- It's a new day be a great new boss
- 6/16 Personal Day
- 6/19 Library Closed
- 6/20 Vacation Day
- 6/21 Vacation Day

6/22 Rotary

- 6/23 Vacation Day
- 6/26 Chestmont BPW meeting



- Development Roundtable 6/28 Training-patron challenges through a trauma lense
- 6/30 Vacation Day

Youth Services Report for June 2023 For July 2023 Board Meeting

Programming:

Programs held on June 1 to June 28 are listed below. The program schedule is shared in the library and listed in the newsletter along with the ability to enroll as required.

Regular Events ended on June 2. Summer Reading Events started June 20. Both are reflected below.

Summer Reading Challenge for Early Readers, Independent Readers, and Teens started June 10.

| Event Name | Total | Total Student | Total Adult | Total |
|--|------------|---------------|-------------|-------------|
| | Occurrence | Attendance | Attendance | Attendance |
| 1-2-3 Learn With Me | 2 | 34 | 40 | 74 |
| Babies & Books | 3 | 32 | 35 | 67 |
| Mighty Preschoolers | 2 | 34 | 25 | 59 |
| Toddler Time | 4 | 77 | 62 | 139 |
| Block Party | 1 | 9 | 5 | 14 |
| Fun For All Storytime | 1 | 12 | 11 | 23 |
| In-Person Preschool Total | 13 | 198 | 178 | 376 |
| Elementary Age Events | | | | |
| Take & Make Crafts | 1 | 59 | | |
| Jazz Dance for Kids | 1 | 12 | 6 | 18 |
| Family Movie Night | 2 | 4 | 3 | 7 |
| Lego Club | 1 | 19 | 10 | 29 |
| Project: Inspiring STEM | 1 | 14 | 4 | 18 |
| CSI: 1773 | 1 | 12 | 5 | 17 |
| Scratch: A Beginner's Guide to Programming | 1 | 6 | 1 | 7 |
| Ages 6-11 Total | 8 | 126 | 29 | 155 |
| Young Adult Events | | | | |
| Tween/Teen Thursday | 1 | 2 | 1 | 3 |
| Total Young Adult | 1 | 2 | 1 | 3 |
| Total In Person Events | 22 | 326 | 208 | 534 |
| Summer Reading Sign- Ups | EL - 129 | SA - 248 | YA - 37 | Total - 414 |
| Virtual Events | ON BREAK | | | |
| 1000 Books Before Kindergarten | 3 | | | |

May Monthly Statistics:

AWE Computers for children. We currently have eight computers available for use.

May 31 to June 28: [Error in completing stats. Will be on next board report when error is resolved.]

Newsletter

The Children's Library Newsletter was sent 4 times between June 1 and June 28. A monthly overview of events was sent on June 2 and weekly newsletters on Fridays that listed the next week's events. The newsletter was sent to an average of 481 subscribers and had an average 59% open rate.

Community Outreach & Partnerships

| Event | Total Students | Total Adults | Total Visitors |
|--|----------------|--------------|-----------------------|
| Barkley Elementary 4 th Grade (on-site) | 66 | 7 | 73 |
| YMCA Mental Health Fun Day (off-site) | 27 | 82 | 109 |
| Total: 1 on-site, 1 off-site | 93 | 89 | 182 |

- On June 6, Barkley Elementary 4th grade classes walked to the library to visit, see the library, and borrow materials if they had their library cards.
- Partnered with Daughters of the American Revolution to host CSI: 1773, a program highlighting the events leading up to and including the Boston Tea Party in 1773. Event was hosted June 26 and is under Programming.
- On June 24, attended Mental Health Fun Day at Phoenixville Rec Center in place of Adult Services. Rachel K. also helped at the table. Provided summer info and events for majority of adults.
 Walked around and visited tables to gather information as well as potential future partnerships.
 - PACLC Main Street reached out about a preschool outreach. Will start in the fall.

Meetings

• Tegan C. met with Lara L., Mark P., Lauren C., and Christine W. as needed on library services throughout the month.

Additional Activities

- Continued assessment of Children's collection with removal of non-circulating, outdated, and damaged materials.
- Ordering of new items for collections as well as filling in series titles, missing topics, and replacing damaged titles.
- Shifted YA Fiction to create face out display space.
- Publicizing of Children's Library Calendar and events through the e-newsletter.
- Covered Circulation Desk as needed.
- Planned programming for Summer and made Summer calendar. Added events to online calendar.
- With David B, created flyers to promote Summer Events. Created Social Media images as needed to send to Lauren C.
- Started planning and scheduling programming for Sept.-Dec.
- Implemented Summer Reading Challenge and instructed staff on folders, records, and reporting.
- Rachel K ran and implemented Story Times for June. See attached.
- Decorated Youth Services Bulletin Boards and display case for Summer Reading. Display case has titles to tie back to theme of All Together Now.
- Gained access to create collection displays in online catalog. Will be looking into further soon.
- David B. maintained rotating displays throughout the children's department.

Trainings

• It's a New Day, Be a Great New Boss, Virtual, June 14. Provided by CCLS – Tegan C.

Correspondence in June

- Email and/or phone contact with other staff members as needed.
- Emails and/or phone conversations with questions from patrons about programs, title requests, and volunteering.
- Communicated with PACLC-Main Street about future partnership.
- Email correspondence with Jennifer Huxta, 4th Grade at Barkley about walking field trip and card applications.
- Email correspondence with Indian Run Environmental Education Center about fall preschool programming.
- Email correspondence with Daughters of the American Revolution about their summer program and summer display leading up to the 250th Anniversary of US Independence.
- Email correspondence with CCLS.
- Email correspondence with Billie Goldstein about a table for the library at the Phoenixville Hospital Mental Health Fair.
- Email correspondence with Phoenixville Rec Center for room rental for Thrilling Thursday.
- Emily correspondence with Theresa T about Juneteenth program. (Ultimately postponed for next year.)
- Email correspondence with Barnstone for teen programs.
- Email reach out to Orion about partnership.
- Email reach out to potential Yoga teacher for preschool classes.
- Email correspondence with Girl Scout Silver Award student about Mindfulness Matters in July.

- Email correspondence with student about Inspiring STEM (formerly Girls In STEM) program.
- Email correspondence with student about coding programs hosted this summer.
- Email reminders to program attendees in June both day before and day of.

Compliments

- One young patron said that they liked Phoenixville more than the library they could walk to because we were much larger and had multiple floors.
- Phoenixville Public Library won the Southern Montgomery County Macaroni Kid Family Favorite Award for Best Story Time/Programming.



Submitted by Tegan Conner-Cole, Director of Youth Services. Addendum: Children's Report June 29, 2023

<u>June 2023</u> <u>Children's Report – Rachel K.</u>

Program Overview

Creating and leading a variety of programs for children, with ages ranging from newborn babies to tweens. Activities within these programs include storytimes, sing-alongs, nursery rhymes, coloring, games, and playtime.

Activities/ Programs

Lead programs for various age groups

- 1-2-3 Learn with Me
- Mighty Preschoolers
- Babies & Books
- Toddler Time
- Fun for All Storytime
- Block Party
- Lego Club

Weekly Programs

Currently we have 4 in-person programs running each week for kids ages 0-5 years old. These classes range from storytimes with weekly themes to general playtime to craft-making. For each week, we run 1 1-2-3 Learn with Me session, 1 Mighty Preschoolers session, 1 Babies & Books session, and 2 Toddler Time sessions. For the summer, we have added a Fun for All Ages Storytime program, a Block party for kids ages 3+, and a Lego Club for ages 5+. Each of these programs meet once per week.

Reoccurring In-Formal Toddler Time

<u>Weekly Themes</u> Mighty Preschoolers

- Friendship
- Community Connections
- Toddler Time
 - Friendship
 - Community Connections

Babies & Books

- Friendship
- Community Connections

Fun for All Storytime

- Friendship
- Community Connections

Patron Feedback

Within the past month, 5 patrons have personally complimented our children's programs after attending them. In addition, the library recently won the Southern Montgomery Family Favorite Award for Best Storytime/Programming.

Outreach Activities

• Mental Health Fun Day at the Phoenixville Recreation Center

<u>June 2023</u> Adult Services Report

(all events/statistics as of June 28)

Regular Activities

- Scheduling passport application acceptance and notary appointments; covering 3-hour passport appointment shift on Wednesdays; handling notary appointments as needed and available.
- Updating Library website as needed.
- Scheduling and hosting online and in-person programs with outside presenters; posting selected program videos to YouTube channel.
- Updating online Library Events Calendar, creating and sending e-mail press releases, and posting event announcements to other locally-based online calendars.
- Sending weekly Constant Contact e-mail newsletters to 2,500+ adult contacts regarding Library services and programs, online resources for education and cultural entertainment, and important Library and community/government announcements.
- Ordering books and other Library materials for collection; weeding collection regularly.
- Select book and lead monthly book discussion group at Phoenixville Area Senior Center.
- Conduct prize drawings for Adult Summer Reading Program, notify winners, and post book review cards on bulletin board.

Meetings/Workshops/Other Events Attended

• None.

Upcoming Special Programs/Events

- Summer Movie Night series, "Starring Chester County", Thursdays in July and August 24
- "Ready, Steady, Go! Balance and Falls Prevention" with Dr. Jeff Kurtz, Kinetic Physical Therapy 7/10 (rescheduled from June)
- "Joe Kenney Keyboard Concert" 7/17
- "Summer Solutions and Self-Care with Essential Oils with Megan Koppel 7/24
- "Rediscovering Pennsylvania's History Makers: The Battle of Wyoming: Film Screening & Discussion" with David Atkinson, Susquehanna Valley Center for Public Policy 7/31

Program/Event/Other Planning

- Preparing for arrival of new Adult Library furniture and relocation of passport services office (weeding/shifting affected collections et al.)
- Scheduling special online, in-person, and hybrid programs for September and beyond.

June Computer Use/Checkout Statistics

| Adult Internet Stations Individual Users | 408 |
|--|-----|
| Adult Laptop Individual Users | 58 |
| Mobile Printing Users | 19 |
| Mobile Hotspot Checkouts | 21 |
| Museum Pass Checkouts | 98 |

June Passport Application Acceptance Statistics

| Appointments | 363 |
|--------------|-------------|
| Income | \$11,495.00 |

June Program Statistics

| Program | Attendance | First-7-Day YouTube Views (where applicable) |
|--|-----------------|---|
| Phoenix Book Club | 9 | |
| Fourth Wednesday Readers (formerly Daytime Book Club) | 5 | |
| Phoenix Fiction Writers | 8 (2 sessions) | |
| Phoenixville Tech Group | 60 (4 sessions) | |
| Tech Help appointments | 5 | |
| Legal Outreach Clinic appointments (program suspended until further notice) | | |
| Maternal & Child Health Consortium Family Benefits Assistance appointments | Not available | |
| Sahaja Yoga Meditation Class | 36 (4 sessions) | |
| ESL Conversation Group | 40 (4 sessions) | |
| Books on Tap | 9 | |
| Movies on Tap: Zoom Edition | 7 | |
| Outreach: Senior Center Book Club | 9 | |
| Movie Night: "The Whale" 6/8 | 43 | |
| "AARP Smart Driver Refresher Class" 6/1 | 18 | |
| Local Author Talk: Mike Weilbacher: Wild Philly 6/1 | 24 | 22 |
| "Mankind's Search for Life beyond Earth" 6/12 | 9 | 28 |
| Local Author Talk: Mark Lanyon: Abolition & the Underground Railroad in | 26 | 32 |
| Chester County 6/15 | | |
| "Violin & Harp Concert" 6/20 | 27 | |
| "Community Gardening around the Village: Five Easy Steps to Home Composting" 6/26 | 7 | 2 (first day) |
| | | |

Respectfully submitted, Mark Pinto Adult Services Director JUNE 2023 Development Report Lauren Coy

Meetings/Training/Events

| a. Attending biweekly Rotary meetings | |
|---------------------------------------|--|
|---------------------------------------|--|

- b. Meetings with Lara Lorenzi
- c. Meeting with Robb Frees about Spelling Bee (6/1)
- d. Professional Development Webinar/Training (6/14)
- e. Meeting with CEO Doug Darlington about WWW (6/20)
- f. Attended Diner en Vert on behalf of PPL (6/24)
- g. Attended the Luncheon for Dr. Fegley PASD (6/26)
- h. Attended Chamber's Coffee & Conversations Networking (6/27)
- i. Professional Development Webinar about Productive Fundraising Events (6/28)
- j. I was elected PRESIDENT of the Phoenixville Public Library Foundation Board.
 - a. I'm doing a rebrand of logo/literature/website verbiage for them.
 - b. Will be meeting with them to share plans and also new members
 - c.

| GRANTS | Amt. requested | Fund | Deadline | Decision |
|---------------------|--------------------------|-------------|--------------------------------|-----------------|
| Erb Charitable Fund | \$40,000 | Operating | 3/1/2023 | By 4/30/2023 |
| | \$45,000 RECEIVED!!!! | | | , , |
| ARPA Grant | \$30,000 over 4 years | E-materials | Funds RECEIVED! | *recipient* |
| PCHF Grant | \$25,000 | Operating | 6/2/23 Submitted 5/31/23 | Sept. 2023 |

Development News

• The Library received the check from the Eggroll Charity Program from Bistro on Bridge on Monday, June 5th. The amount was \$765.

• <u>TWO ADDITIONAL IDEAS for Friend/Fundraisers:</u>

1. The Haunted Library Tour

- a. Historical presenter Ryan Conroy would kick off the evening at the Library, giving its history and the discussion of its hauntings.
- b. The attendees will be wrist banded. Then after his talk here, we'd all walk down to The Heart (at Ann's Heart) for a Haunted Happy Hour/Reception.
 - i. There'd be themed drinks/snacks that go along with spooky authors/novels.
 - ii. Our episode of "Ghost Hunters" would be streaming on the screen here during this as well.
 - iii. Raffle prizes and a nice Halloween week event.
 - iv. The cost would be approximately \$25-\$35. The goal is to have price points much less than WWW to diversify audiences and to engage more folks.

2. The Adult Spelling Bee

- a. This idea was presented to me by a well-known member of the Phoenixville community.
- b. It would be teams of 4; \$50/team
- c. It would take place on 2nd floor of Conshohocken Brewing Co. on Bridge St. – they happily approved this idea
- d. The words would be submitted by folks that want to trick the potentially tipsy participants.
 - i. Money could come from: swag, team support, submission of challenging words, etc.
 - ii. This event would be 2 hours MAX. Very low overhead on our part.

- iii. Meeting with a few key community members who'd spearhead teams and momentum for this.
- iv. To be held mid/late September on a Wednesday or Thursday evening.

Wine, Wit & Wisdom - 20th Anniversary Thursday, November 2, 2023

- New logo/rebrand more fun and modern
- Very innovative, bold and colorful invitations to come as well
- We are very close to finalizing our author. STAY TUNED!
 - We went **BIG** with whom we are hoping to have for this important anniversary year!
- Due to the menu costs increasing greatly, we decided to nix the salad per person, as it's a savings of \$6/pp.
- Solicitation letters/walk and talk (Bridge St. & surrounding areas) have started; items already rolling in!
 - Follow up solicitation requests occur in late July/August
- The ticket prices this year will be increased a bit due to rising costs; \$135 per person; \$95 for first-time attendees.
- Sponsorships have already been rolling in: \$7,500 to date.

Annual Appeal

GOAL: \$40,000.00

Actual (to date): \$57,318.86

- Spring Annual Appeal mailing has been doing well.
 - Theme: "Spring into Support!"
 - Gifts incoming



Circulation Report for July 2023

Circulation Department:

- Number of **checkouts** from June 1st to June 27th: 12,708
- Number of **check-ins** from June 1st to June 27th: 9,834
- Number of **holds** from June 1st to June 27th: 407
- Hired new circulation assistant
 - Previous hire had to decline offer
 - Starts July 3rd
 - Conducting interviews for one more circulation assistant

Volunteers:

- Total Amount of Volunteer Hours from June 1st to June 28th: 79.29
- o Total Amount of Volunteer Hours for TOTAL fiscal year: 866

Library Card Sign-ups:

• Total Amount of Patron Applications from June 1st to June 28th: 209

Meetings/Events:

- o CCLS Funding Formula Committee: July 20th
- o Intellectual Freedom and Youth Services joint session: July 25th
- o PaLA Conference Committee: July 27th

Continuing Education:

o 2023 PA Forward Virtual Literacy Summit – July 26th

Additional Updates:

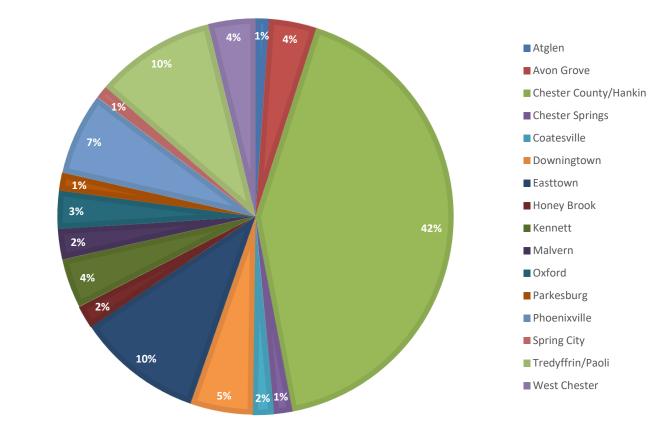
- o Circulation Assistant continuing her Master's Degree at Clarion
- o Previous Circulation Assistant will have table at BLOB fest Selling her art: July 15th

Respectfully Submitted,

Christine Wrage

Circulation Manager & Volunteer Coordinator June 2023

| May 2023 Circulation | | | |
|-----------------------|--------|-----------|--------|
| | Sierra | OverDrive | Total |
| Atglen | 2244 | 899 | 3143 |
| Avon Grove | 8820 | 2381 | 11201 |
| Chester County/Hankin | 87926 | 33169 | 121095 |
| Chester Springs | 2113 | 2184 | 4297 |
| Coatesville | 3698 | 1182 | 4880 |
| Downingtown | 11649 | 3066 | 14715 |
| Easttown | 16297 | 13323 | 29620 |
| Honey Brook | 4902 | 480 | 5382 |
| Kennett | 4268 | 7295 | 11563 |
| Malvern | 5395 | 1764 | 7159 |
| Oxford | 6812 | 2132 | 8944 |
| Parkesburg | 3594 | 660 | 4254 |
| Phoenixville | 13122 | 6182 | 19304 |
| Spring City | 2680 | 394 | 3074 |
| Tredyffrin/Paoli | 20090 | 8091 | 28181 |
| West Chester | 8729 | 2415 | 11144 |
| TOTAL | 202339 | 85617 | 287956 |



PERCENTAGE DISTRIBUTION

| OverDrive Percentage | | | | | | | | | | | | | | |
|---------------------------------|----------------|---------|--------------|----------------|-----------------------|--------------|---------|-----------|--------|-------|---------|-------|-------|----------------|
| ibrary | Percentage | January | February | March | April | May | June | July | August | Sept | October | Nov | Dec | Total |
| OTAL | | 88236 | 78859 | 88308 | 82888 | 85617 | | | | | | | | |
| Atglen | 1.05% | 927 | 829 | 928 | 871 | 899 | | | | | | | | 445 |
| Avon Grove | 2.78% | 2453 | 2193 | 2455 | 2305 | 2381 | | | | | | | | 1178 |
| Chester County/HH | 38.74% | 34183 | 30550 | 34212 | 32111 | 33169 | | | | | | | | 16422 |
| Chester Springs | 2.55% | 2251 | 2011 | 2252 | 2114 | 2184 | | | | | | | | 1081 |
| Coatesville | 1.38% | 1218 | 1089 | 1219 | 1144 | 1182 | | | | | | | | 585 |
| Downingtown | 3.58% | 3159 | 2824 | 3162 | 2968 | 3066 | | | | | | | | 1517 |
| asttown | 15.56% | 13730 | 12271 | 13741 | 12898 | 13323 | | | | | | | | 6596 |
| loneyBrook | 0.56% | 495 | 442 | 495 | 465 | 480 | | | | | | | | 237 |
| Kennett | 8.52% | 7518 | 6719 | 7524 | 7063 | 7295 | | | | | | | | 3611 |
| Aalvern | 2.06% | 1818 | 1625 | 1820 | 1708 | 1764 | | | | | | | | 873 |
| Dxford | 2.49% | 2198 | 1964 | 2200 | 2064 | 2132 | | | | | | | | 1055 |
| Parkesburg | 0.77% | 680 | 608 | 680 | 639 | 660 | | | | | | | | 326 |
| Phoenixville | 7.22% | 6371 | 5694 | 6376 | 5985 | 6182 | | | | | | | | 3060 |
| pring City | 0.46% | 407 | 363 | 407 | 382 | 394 | | | | | | | | 195 |
| | - | 8339 | | 8346 | | 8091 | | | | | | | | - |
| redyffrin/Paoli Vest Chester | 9.45% 2.82% | 2489 | 7453 2224 | 2491 | 7833 2338 | 2415 | | | | | | | | 4006 1195 |
| | | 88236 | 78859 | | | 85617 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | |
| otal | 100.0% | | | 88308 March | 82888 April | 85017 May | June | U July | Aug | Sept | Oct | Nov | Dec | 42390 Total |
| 2023 | | 88236 | 78859 | 88308 | 82888 | 85617 | Julie | July | Aug | Sept | | NOV | Dec | TOLAT |
| 2023 | | 82504 | 72882 | 79613 | 76303 | 80375 | 81219 | 87176 | 87639 | 78222 | 77954 | 76808 | 78465 | 95916 |
| 2022 | | 82304 | 72882 | 80475 | 78303 | 75495 | 74908 | 79305 | 79118 | | 72303 | 70808 | 78403 | 90669 |
| 2021 | | 61115 | 57905 | | | 86400 | 83866 | 83754 | | | 72303 | - | | |
| | | | | 64191 | 79045 | | | | 80805 | 70712 | | 68060 | | |
| 2019 | | 52474 | 48270 | 52779 | 50521 | 52922 | 55778 | 59442 | 58194 | 53763 | 54197 | 51585 | | 64460 |
| 2018 | | 39517 | 35554 | 40880 | 39606 | 41221 | 43825 | 49446 | 49190 | 44838 | 46512 | 44617 | 45459 | 52066 |
| | 1 | I | 1 | | C |)verDrive | 2018-20 | 73 | | | | | | |
| 100000 | | | | | | Verbrive | 2010 20 | 20 | | | | | | |
| 90000 | | | | | | | | | | | | | | |
| 80000 | | | | | | | | | | | | | | |
| 70000 | | | | | | | | | | | | | | |
| 60000 | | | | | | | | | | | | | | |
| 50000 | | | | | | | | | | | | | | |
| 40000 | | | | | | | | | | | | | | |
| 30000 | | | | | | | | | | | | | | |
| 20000 | | | | | | | | | | | | | | |
| 10000 | | | | | | | | | | | | | | |
| 0 Jan | Feb |) N | larch | April | May | June | Ju | V | Aug | Sept | Oct | Nov | Dec | |
| | | | | | TVICIY | | 50 | У | , was | ocpt | 000 | 1404 | 000 | |

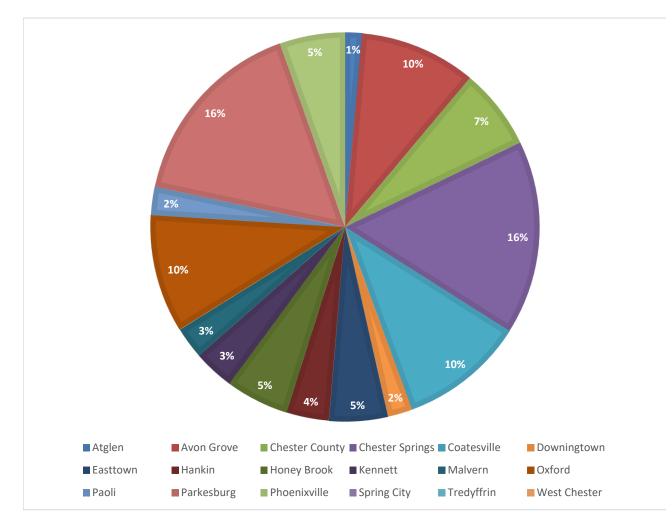
| | А | В | С | D | E | F | G | Н | I | J | К | L | М | N | 0 | U |
|----------|------------------------------|--------------|---------------|---------------|---------------|---------------|---------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|------------------|------------------|
| 1 | Circulation Compariso | ns 2023 | January | February | March | April | May | June | July | August | September | October | November | December | Total | |
| 2 | | | | | | | | | | | | | | | | |
| 3 | ATGLEN | 2018 | 2282 | 2322 | 2412 | 2312 | 2196 | 3385 | 3595 | 2825 | 2046 | 2451 | 2294 | 2127 | 30247 | 6.88% |
| 4 | | 2019 | 2846 | 2239 | 2568 | 2454 | 2372 | 2789 | 3065 | 2599 | 2160 | 2150 | 2642 | 2015 | 29899 | -1.15% |
| 5 | | 2020 | 2560 | 2548 | 1487 | 639 | 699 | 1248 | 2038 | 1987 | 1760 | 1791 | 1599 | 1640 | 1 1 | -33.12% |
| 6 | | 2021 | 1969 | 1752 | 2169 | 1846 | 2037 | 2535 | 2855 | 2681 | 2349 | 2090 | 2000 | 2045 | 26328 | 31.67% |
| 7 | | 2022 | 2146 | 2169 | 2475 | 3170 | 2758 | 3897 | 3533 | 3436 | 2824 | 3029 | 2964 | 2771 | 35172 | 33.59% |
| 8 | | 2023 | 2956 | 2734 | 3373 | 3013 | 3143 | | | | | | | | | |
| 9 10 | AVON GROVE | 2018 | 9921 | 10844 | 11813 | 10590 | 10220 | 13313 | 16106 | 14095 | 11408 | 11291 | 10014 | 8830 | 138445 | 2.02% |
| 10 | AVON GROVE | 2018 | 11857 | 10844 | 11813 | 10390 | 10220 | 13905 | 17138 | 14095 | 11408 | 11291 | 10014 | 9266 | | 4.84% |
| 18 | | 2019 | 11037 | 10859 | 6871 | 3501 | 3883 | 5782 | 10112 | 14058 | 11232 | 11159 | 9910 | 10085 | 106558 | -26.59% |
| 19 | | 2021 | 10876 | 10119 | 11212 | 10167 | 10057 | 12494 | 14186 | 13134 | 11359 | 10858 | 10703 | 9621 | 134786 | 26.49% |
| 22 | | 2022 | 10123 | 9532 | 11261 | 10580 | 9832 | 13403 | 14790 | 14741 | 11376 | | 10947 | 9757 | 137732 | 2.19% |
| 23 | | 2023 | 10725 | 9770 | 11562 | 10460 | 11201 | | | | | | | | | |
| 24 | | | | | | | | | | | | | | | | |
| 25 | CCL/HANKIN | 2018 | 126699 | 121709 | 138899 | 127420 | 123573 | 145591 | 162876 | 149438 | 127242 | 125674 | 119511 | 111398 | 1580030 | -1.79% |
| 26 | | 2019 | 131898 | 124255 | 135942 | 126009 | 123301 | 145315 | 161746 | 146273 | 126353 | 127487 | 119761 | 114852 | 1583192 | 0.20% |
| 27 | | 2020 | 130294 | 129807 | 77499 | 28881 | 31522 | 51734 | 91143 | 107612 | 107968 | 112106 | 107540 | 113204 | 1089310 | -31.20% |
| 28 | | 2021 | 118865 | 109705 | 125117 | 112334 | 111801 | 130436 | 140068 | 138223 | 116701 | 116868 | 112933 | 106500 | 1439551 | 32.15% |
| 29 | | 2022 | 120326 | 114924 | 123680 | 117579 | 115321 | 132775 | 142778 | 141221 | 120801 | 118332 | 115996 | 110149 | 1473882 | 2.38% |
| 30 | | 2023 | 128197 | 122260 | 137431 | 123958 | 121095 | | | | | | | | | |
| 31 | | | | | | | | | | | - | | | | | |
| 32 | CHESTER SPRINGS | 2018 | 3097 | 2912 | 3760 | | 2996 | 3692 | 4721 | 4088 | 3002 | 3138 | 2919 | 2867 | 40580 | -1.61% |
| 33 | | 2019 | 3628 | 3444 | 3634 | 3328 | 3121 | 4089 | 5216 | 4611 | 3753 | 3839 | 3723 | 3232 | 45618 | 12.41% |
| 34 35 | | 2020 | 4369 | 4371 | 3094 | 2337 | 2550 | 3294 | 4988 | 4790 | 4350 | 4178 | 3948 | 4000 | 46269 | 1.43% |
| 35 | | 2021 2022 | 3609 3636 | 3465 3914 | 4256 4200 | 3630 4233 | 3854 4009 | 4291 4499 | 4774 4811 | 4792 5115 | 4047 4105 | 4086 3989 | 3918 4061 | 3841 3647 | 48563 50219 | 4.96% |
| 37 | | 2022 | 4546 | 4318 | 4200 | 4233 | 4003 | 4455 | 4011 | 5115 | 4105 | 3303 | 4001 | 5047 | 50219 | 5.41% |
| 38 | | 2023 | 4340 | 4310 | 4071 | 4144 | 4257 | | | | | | | | | |
| 39 | COATESVILLE | 2018 | 3751 | 3337 | 3769 | 3930 | 3955 | 5007 | 5175 | 4241 | 3376 | 3825 | 3343 | 2985 | 46694 | -11.39% |
| 40 | | 2019 | 4038 | 3982 | 4098 | 4473 | | 5350 | 6520 | 5004 | 4434 | 4848 | 4141 | 4222 | | 18.63% |
| 41 | | 2020 | 4939 | 4219 | 2131 | 488 | 527 | 1684 | 3377 | 3976 | 4303 | 5223 | 4214 | 3206 | 38287 | -30.88% |
| 42 | | 2021 | 4622 | 4336 | 5155 | 4061 | 3323 | 4866 | 5477 | 4959 | 3890 | 4080 | 3677 | 3554 | 52000 | 35.82% |
| 43 | | 2022 | 3823 | 4157 | 4372 | 3997 | 3949 | 5141 | 5549 | 5959 | 4728 | 5072 | 4904 | 4220 | 55871 | 7.44% |
| 44 | | 2023 | 5530 | 5561 | 6162 | 4928 | 4880 | | | | | | | | | |
| 45 | | | | | | | | | | | | | | | | |
| 46 | DOWNINGTOWN | 2018 | 12705 | 12259 | 14176 | 13312 | 13709 | 17203 | 18394 | 17109 | 14778 | 14552 | 13931 | 11328 | 173456 | -2.67% |
| 47 | | 2019 | 14002 | 13202 | 14228 | 13512 | 13545 | 16894 | 19723 | 17222 | 14850 | | 13696 | 12343 | | 2.51% |
| 48 | | 2020 | 15073 | 14706 | 8018 | 2653 | 2893 | 4991 | 7501 | 7387 | 8084 | 8770 | 7937 | 6744 | 94757 | -46.71% |
| 49 50 | | 2021 2022 | 7402 13042 | 6298 13025 | 7548 14590 | 9201 13041 | 9936 12890 | 14625 18506 | 17044 19396 | 16716 17778 | 13476 14257 | 12663 14555 | 12961 13429 | 11701 12715 | 139571 177224 | 47.29% 26.98% |
| 50 | | 2022 | 15944 | 13025 | 14590 | 14395 | 12890 | 18506 | 19390 | 1///8 | 14257 | 14555 | 15429 | 12/15 | 1//224 | 20.98% |
| 52 | | 2025 | 15544 | 1-010 | 15550 | 1-333 | 14,15 | | | | | | | | | |
| 53 | EASTTOWN | 2018 | 27973 | 24084 | 28349 | 27487 | 27068 | 30526 | 33781 | 32462 | 28684 | 28684 | 26673 | 25587 | 341358 | 10.31% |
| 54 | | 2019 | 30566 | 28729 | 30529 | 29221 | 29231 | 33377 | 36995 | 33153 | 29586 | 29798 | 28005 | 27419 | | 7.40% |
| 55 | | 2020 | 31521 | 30967 | 24061 | 15699 | 17160 | 20736 | 27497 | 28951 | 27952 | 30489 | 28141 | 25249 | 308423 | -15.87% |
| 56 | | 2021 | 25139 | 22620 | 25200 | 27449 | 28850 | 33196 | 36343 | 35505 | 31274 | 28875 | 29470 | 29397 | 353318 | 14.56% |
| 57 | | 2022 | 30990 | 28501 | 30917 | 29483 | 30655 | 33589 | 35778 | 35565 | 30845 | 30330 | 30102 | 29249 | 376004 | 6.42% |
| 58 | | 2023 | 30838 | 28781 | 31982 | 29334 | 29620 | | | | | | | | | |
| 59 | | | | | | | | | | | | | | | | |
| 60 | HONEY BROOK | 2018 | 5416 | 5298 | 6292 | 5851 | 5389 | 6327 | 7555 | 6122 | 5504 | 5967 | 5720 | 5420 | | 4.39% |
| 61 | | 2019 | 6051 | 6068 | 5853 | 5821 | 5518 | 6650 | 7552 | 6507 | 5270 | 5969 | 5802 | 4884 | | 1.53% |
| 62 | | 2020 | 5559 | 6278 | 3395 | 561 | 554 | 1696 | 4068 | 4717 | 4838 | 4579 | 3697 | 3096 | | -40.18% |
| 63 64 | | 2021 2022 | 4810 5130 | 4502 5554 | 5955 6007 | 5079 5202 | 4984 5166 | 5597 6548 | 6829 6209 | 6303 5919 | 5774 5108 | 5589 5481 | 5399 5446 | 5147 4770 | 65968 66540 | 53.28% |
| 65 | | 2022 2023 | 5130 | 5354 | 5899 | 5202 | 5382 | 0548 | 6209 | 2919 | 5108 | 5481 | 5446 | 4770 | 00540 | 0.87% |
| 66 | | 2023 | 1600 | 5350 | 2033 | 0600 | 5362 | | | | | | | | | |
| 67 | | | | | | | | | | | | | | | | |
| 68 | | | | | | | | | | | | | | | | |
| 69 | | | | | | | | | | | | | | | | |
| 70 | | | | | | | | | | | | | | | | |
| 71 | | | | | | | | | | | | | | | | |
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| 74 2019 13948 1258 14144 1375 1560 13556 14258 14269 11277 175554 75 2020 14334 14992 14293 14041 13356 13556 14258 13837 14245 13837 76 2021 13955 14528 14539 15237 1507 1920 1774 14429 14491 14991 14994 19378 77 2022 15181 15216 117328 15287 19807 15628 14960 14917 14494 19378 78 2023 16881 15216 11732 1528 19807 15628 14960 14917 1494 19378 78 MAUKENN 2018 6405 6571 6137 6318 6333 10024 9158 6619 716 6357 6077 8543 81 2021 6445 6337 7490 1343 3938 34425 355 | |
| 15 2020 14334 10048 575. 570.2 744.2 1411 1418.1 13636 13950 13533 1424.5 138370 76 2021 15185 14528 16139 15223 15107 1776 1774 1449 14519 14491 14919 1491 14494 14917 14494 14917 14494 149378 77 2022 15185 14238 15223 15107 17966 17974 1528 14960 14917 14494 193738 78 2023 16841 1528 1528 1528 1618 833 10024 9158 6619 716 6367 677 84431 81 2020 6449 6412 3699 1723 8079 5534 4437 3733 3563 44265 83 2021 6452 6337 7557 7558 8553 6516 722 6724 6223 8555 | -2.80% |
| 16 2021 14992 14992 1478 1577 1805 1922 14429 14519 14206 11277 11276 11277 11276 11277 11276 11277 </th <th>-5.70%</th> | -5.70% |
| 77 2022 15185 14528 15107 17966 19784 19807 15628 14900 14494 193738 78 2023 16881 15216 17328 15289 11568 17328 15289 11568 17328 15289 11568 16715 6137 6318 8353 10024 9158 6619 7166 6367 6607 85435 80 MALVERN 2018 6455 6412 3699 1230 1343 2339 3847 3699 374 413 3793 3663 44265 81 2022 6525 65317 7295 6931 7128 8806 7075 6238 6616 722 6724 6622 8551 8451 6016 722 6724 6627 6521 7159 118763 118763 85 2020 9464 9777 9012 11180 1217 11964 9870 10386 9225 7781 | -21.18% |
| 18 2023 1583 11563 158< | 35.69% |
| 12 1 | 3.18% |
| 10 MALVERN 2019 6405 6095 6712 6132 6132 9158 6613 7166 6367 6077 85435 81 2019 6695 6649 6412 3699 374 4137 3733 3533 44245 82 2020 6449 6466 5337 4804 4933 7123 8306 7705 6238 6652 6355 6007 72881 83 2021 6452 6317 7759 6751 7759 6238 6652 6355 6007 72831 18763 84 2022 6652 6317 7079 9012 11180 1217 1928 9813 9038 9225 7781 118763 85 2020 9445 9737 6729 2233 2450 10102 11180 1217 1128 913 2282 113764 86 2020 9445 9737 6129 2233 | |
| 11 2019 6459 6470 7080 6482 7957 9753 8479 6384 6491 6042 5599 8424 82 2020 6449 6412 3699 1230 1343 239 3847 3699 3754 4137 3793 3563 4426 83 2021 4555 6317 7255 6921 6534 7769 6528 6526 6355 6007 72861 6622 8561 6635 6751 7719 8557 8451 6916 7292 6724 6623 8561 6751 7719 1719 1117 11944 9870 90168 9255 7781 118763 86 2019 10087 8920 10355 10203 9516 10613 12359 11274 9283 9813 903 8228 119754 87 2020 9448 8743 10187 8422 80052 10022 11649 11732 9322 922 8566 8667 119748 92 2020 | -2.78% |
| 122 1200 6449 6442 3699 1340 1343 2339 3847 3699 3754 4137 3793 3563 44265 83 2021 4655 4636 5337 4804 4953 7123 8306 7705 6238 6562 6317 7281 1 5 651 7729 857 6261 7729 6724 6622 8551 < | -1.40% |
| 13 2021 4855 4636 5337 4804 4953 7123 8306 7705 6228 6525 6335 6007 72881 44 2022 6632 6317 7295 6621 6534 7769 8557 8451 6016 7292 6724 6223 85651 65 2023 7766 7712 7779 9012 11180 1217 11944 9870 10368 9225 7781 118763 68 2020 9845 9777 6129 2233 2450 10613 1239 1124 9283 9813 9103 8228 119754 90 2020 9846 9737 6129 233 2450 10022 11649 11732 922 927 8956 8667 113922 91 2022 9248 9055 9921 9403 8768 11222 12102 12467 9744 9468 8726 119748 | -47.45% |
| 14 2022 6652 6317 7729 6921 6751 7769 8557 8451 6916 7292 6724 6223 85651 85 2023 7056 7012 7876 6751 7159 - </th <th>64.65%</th> | 64.65% |
| 66 70 70 9012 11180 12117 11964 9870 10368 9255 7781 118763 87 0XFORD 2018 8922 8768 9779 9012 11180 12117 11964 9870 10368 9255 7781 118763 88 2020 9446 9777 6129 2253 2450 4104 8388 9433 9057 9615 8511 8942 8775 90 2021 8943 9017 8422 8052 10022 11469 11724 9322 9227 8956 8667 113922 91 2022 9248 9055 9921 9403 8768 11222 12467 9624 9734 9468 8726 113748 92 2021 3626 4671 4750 5011 3944 428 5178 4244 4946 4731 4022 56158 95 20201 4355 | 17.52% |
| 87 0XFORD 2018 8922 87.68 97.77 97.79 9012 11180 12117 11964 987.0 10368 92.55 77.81 1187.63 88 2019 10087 89.20 10355 110203 99.16 10613 12259 94.44 99.73 61.29 22.53 2450 4104 8388 99.33 9057 96.15 81.1 84.24 87.75 90 2022 9248 9055 9921 94.03 87.68 11.322 12.24 96.24 97.34 94.68 87.66 11.92.22 91 202 2023 94.66 87.64 11.32.2 12.24 17.24 99.24 97.74 97.76 11.97.84 92 2023 9248 9055 9921 94.03 87.68 11.32.2 12.24 17.24 97.44 94.68 87.66 11.97.84 93 2018 436.5 44.75 5.011 3.99.4 495.8 5.47.2 5.04.4 41.94 44.64 43.43 44.62 25.55.5 | |
| 88 2019 10087 8920 10355 10203 9516 10613 12359 11274 9283 9813 9103 8228 119754 89 2020 9446 9737 6129 2233 2450 4104 8388 9333 9057 9615 8511 8942 8797 90 2021 8943 8743 10187 8422 8052 10022 11649 11732 9322 2227 8946 8766 11392 91 2022 9248 9055 9921 9403 8768 11232 12102 12467 9624 9734 9468 8776 119748 92 2023 9626 9100 9921 9403 8768 11232 12102 12467 9624 9734 9468 8776 119748 93 2021 8455 4671 4750 5011 3494 4958 5472 5044 4194 4946 4731 4022 55158 95 2019 4685 4673 3462 | |
| 89 2020 9446 9737 6129 2253 2450 4104 8388 9343 9057 9615 8511 8942 8797 90 2021 8943 8743 10187 8422 8052 10022 11649 11732 9322 9227 8956 8667 113922 91 2022 2023 9526 9160 9982 9054 8748 11232 12102 12467 9624 9734 9468 8726 119748 93 | 1.41% |
| 90 2021 8943 8743 10187 8422 8052 10022 11649 11732 9322 9227 8956 8667 113922 91 2022 9023 9626 9910 9922 903 8768 11232 12102 12467 9624 9734 9468 8726 119748 92 2023 9626 9910 9822 9054 8944 - <th>0.83%</th> | 0.83% |
| 91 2022 9248 9055 9921 9403 8768 11232 12102 12467 9624 9734 9468 8726 119748 92 2023 9626 9160 9982 9982 9984 8944 <th< th=""><th>-26.54%</th></th<> | -26.54% |
| 92 9626 9160 9982 9054 8944 | 29.49% |
| 93 0 | 5.11% |
| 94 PARKESBURG 2018 4365 4671 4750 5011 3994 4958 5472 5044 4194 4946 4731 4022 56158 95 2019 4805 4558 4712 4310 3442 4283 5178 4224 3946 4835 4636 4592 53521 96 2020 4984 4685 2773 386 341 1520 3465 3762 4051 4486 4349 4464 39266 97 2021 3712 3592 4541 3540 3527 4129 4215 3847 3506 3766 3492 3624 4459 4458 4464 39266 98 2022 4062 3688 4966 4168 5254 4174 4192 4152 3620 3803 3654 3443 44903 100 2018 16378 15456 18147 17387 17182 24154 24052 21636 177349 | |
| 95 2019 4805 4558 4712 4310 3442 4283 5178 4224 3946 4835 4636 4592 53521 96 2020 4984 4685 2773 386 341 1520 3465 3762 4051 4486 4349 4464 39266 97 2021 3712 3992 4541 3540 3527 4129 4215 3847 3506 3746 3492 3472 4558 4636 4592 53521 98 2022 3492 3623 3567 3479 3724 4192 4152 3847 3506 3746 3492 3442 4558 99 2023 4062 3566 4168 5254 3601 362 1713 17147 219263 100 2019 18264 16647 17657 17182 21454 24052 21636 17749 18362 17113 14747 219263 103 | -2.78% |
| 96 2020 4984 4685 2773 386 341 1520 3465 3762 4051 4486 4349 4464 39266 97 2021 3712 3592 4541 3540 3527 4129 4215 3847 3506 376 3492 3742 45589 98 2022 3492 3623 3567 3479 3724 4192 4154 4152 3600 3803 3654 3443 44903 99 2023 4062 3688 4966 4168 5254 | -4.70% |
| 97 2021 3712 3592 4541 3540 3527 4129 4215 3847 3506 3746 3492 3742 45589 98 2022 3492 3623 3567 3479 3724 4192 4154 4152 3620 3803 3654 3443 44903 99 2023 40c2 368 4966 4168 5254 | -26.63% |
| 98 2022 3492 3623 3567 3479 3724 4192 4154 4152 3620 3803 3654 3443 44903 99 2023 4062 3688 4966 4168 5254 | 26.49% |
| 100 101 PHOENIXVILLE 2018 16378 15456 18147 17387 17182 21454 24052 21636 17349 18362 17113 14747 219263 102 2019 18264 16664 17865 17693 16611 2023 24236 21452 17445 17899 16604 15078 220050 103 2020 17764 16994 10376 10366 10450 10489 10356 16511 2020 17445 17899 16604 15078 220050 103 2020 17764 16994 10373 11464 9850 1051 15431 18997 18858 15591 15045 169493 105 2022 16988 16708 18590 17403 16642 20050 22194 21770 18064 18045 17723 16610 220787 106 2023 19867 18307 20911 19153 19304 | -1.50% |
| 101 PHOENIXVILLE 2018 16378 15456 18147 17387 17182 21454 24052 21636 17349 18362 17113 14747 219263 102 2019 18264 16664 17865 17693 16611 2029 22426 21452 17445 17899 16604 15078 220000 103 2020 17764 16994 10396 4091 4473 6806 10460 10489 10356 10627 9706 9926 122088 104 2021 14749 10373 11464 9850 10516 15431 18997 18888 15591 15045 169493 105 2022 16988 16708 18590 17403 16642 20050 22194 21770 18064 18045 17723 16610 220787 106 2023 19867 18307 20911 19153 19304 16610 220787 < | |
| 102 2019 18264 16664 17865 17693 16611 2029 24236 21452 17445 17899 16604 15078 220050 103 2020 17764 16994 10396 4091 4473 6806 10460 10489 10356 10627 9706 9926 122088 104 2021 11449 10373 11464 9850 10516 15431 18997 18888 15931 15688 15691 15045 169493 105 2022 16988 16708 18590 17403 16642 20050 22194 21770 18064 18045 17723 16610 220787 106 2023 19867 18307 20911 19153 19304 | |
| 103 2020 17764 16994 10396 4091 4473 6806 10460 10489 10356 10627 9706 9926 122088 104 2021 11449 10373 11464 9850 10516 15431 18997 18858 15931 15888 15691 15045 169493 105 2022 16988 16708 18590 17403 16642 20050 22194 21770 18064 18045 17723 16610 220787 106 2023 19867 18307 20911 19153 19304 - < | 2.77% |
| 104 2021 11449 10373 11464 9850 10516 15431 18997 18858 15931 15888 15691 15045 169493 105 2022 16988 16708 18590 17403 16642 20050 22194 21770 18064 18045 17723 16610 220787 106 2023 19867 18307 20911 19153 19304 - | 0.36% |
| 105 2022 16988 16708 18590 17403 16642 20050 22194 21770 18064 18045 17723 16610 220787 106 2023 19867 18307 20911 19153 19304 <th>-44.52%</th> | -44.52% |
| 106 2023 19867 18307 20911 19153 19304 Image: Constraint of the state of the | 38.83% 30.26% |
| 107 108 2018 2772 2887 3401 2923 3007 4212 4618 4166 3163 3102 2704 2318 39273 115 2019 2948 2858 3144 2892 3184 3971 4980 3791 2666 2734 2551 2171 37890 | 50.20% |
| 115 2019 2948 2858 3144 2892 3184 3971 4980 3791 2666 2734 2551 2171 37890 | |
| | -3.99% |
| 116 2020 2908 2946 1715 471 518 1011 2122 2627 2290 2225 2191 1626 22670 | -3.52% |
| | -40.17% |
| <u>117</u> 2021 1571 1347 1478 1627 1914 2374 2685 3191 2626 2160 2251 2048 25272 | 11.48% |
| <u>118</u> <u>2022</u> 2096 2174 2885 2558 2443 3205 3635 3562 2864 2680 2730 2584 33416 | 32.23% |
| 119 2023 2782 2582 3054 2848 3074 | |
| 120 123 REDYFFRIN/PAOLI 2018 30450 29542 33492 30027 29914 34180 3719 34597 30110 30224 29301 27796 376829 | 1.53% |
| 122 http://www.addi. 2019 32444 30670 33220 31319 29629 32899 36563 35057 31013 30224 23301 27790 370629 | 1.35% |
| 125 2020 32844 33602 20374 8202 8923 13557 22464 25710 2592 25290 22762 19922 259615 | -32.35% |
| Zect Zect <thzect< th=""> Zect Zect <thz< th=""><th>19.79%</th></thz<></thzect<> | 19.79% |
| <u>127</u> 2022 28040 27215 29181 28411 27226 30653 33428 33568 27421 27976 27783 27674 348576 | 12.08% |
| 128 2023 29657 28481 31813 28150 28181 Image: Control of the second se | |
| 129 | |
| 130 WEST CHESTER 2018 12105 11439 13480 12807 12309 14938 17168 15807 12913 13138 12141 10995 159240 | -1.21% |
| <u>131</u> <u>2019</u> <u>12868</u> <u>11891</u> <u>13036</u> <u>12488</u> <u>11819</u> <u>14638</u> <u>16878</u> <u>15584</u> <u>12550</u> <u>13173</u> <u>12712</u> <u>11355</u> <u>158992</u> | -0.16% |
| 132 2020 11457 12587 7371 3021 3348 5536 11246 11375 11832 9848 8277 107660 133 2021 8743 8694 10721 10200 10402 13546 14644 13624 11691 11097 11185 10304 134851 | -32.29% |
| 133 2021 8743 8694 10721 10200 10402 13546 14644 13624 11691 11097 11185 10304 134851 134 2022 11054 11201 12021 11219 10556 14304 15203 15586 11548 11730 11139 10785 146346 | 25.26% 8.52% |
| 134 2022 11034 11201 11219 10356 14304 15203 15366 11346 11730 11139 10785 146346 135 2023 11950 11674 13051 11292 11144 | 0.3270 |
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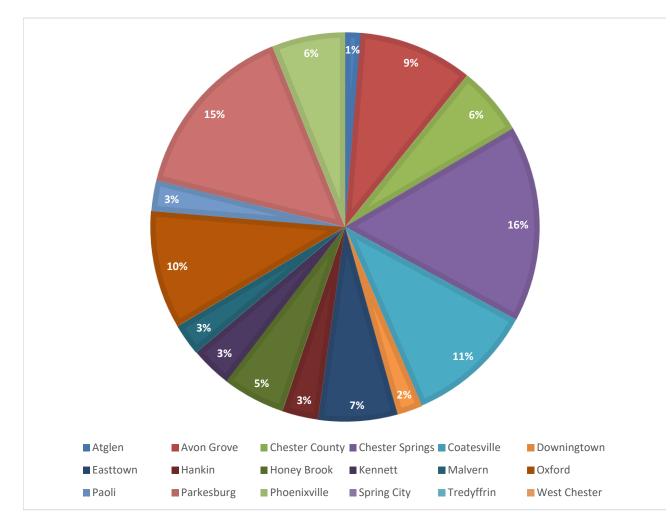
| | A | В | С | D | E | F | G | Н | I | 1 | К | 1 | М | N | 0 | U |
|------------|------------------------------|------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|-----------|------------------|------------------|------------------|--------------------|------------------|
| 143 | | - | January | February | March | April | May | June | July | August | September | October | | December | Total | |
| 144 | System | 2009 | 314514 | 316598 | 351000 | . 330124 | 313584 | 393702 | 438914 | 395383 | | 332569 | 318368 | 286320 | 4127209 | |
| 145 | | 2010 | 325911 | 314476 | 365487 | 314192 | 307260 | 384072 | 430039 | 406160 | 330681 | 322851 | 325194 | 276392 | 4102715 | |
| 146 | | 2011 | 321538 | 312861 | 355908 | 319915 | 309108 | 386003 | 411359 | 405555 | | 316272 | 318126 | 287588 | 4071963 | |
| 147 | | 2012 | | | 351807 | 319127 | 307838 | 383042 | 421728 | 376945 | 1 | 312090 | 312984 | 271283 | 4018236 | |
| 148 | | 2013 | - | 310288 | 335590 | 312997 | 308489 | 366229 | 433261 | 379949 | | | 298777 | 269065 | 3956974 | |
| 149 | | 2014 | | 282462 | 330326 | 299557 | 296856 | 347702 | 411539 | 361843 | | 294446 | 285698 | | 3805378 | |
| 150 151 | | 2015 | | | 317277 311959 | 289670 295526 | 278038 290048 | 361649 358040 | 394319 375734 | 361008 359101 | | 299507 288026 | 287243 278320 | 271629 260038 | 3763808 3706907 | -1.09% -1.51% |
| 151 | | 2018 | | 299388 | 322125 | 295526 | 290048 | 344982 | 373734 | 359101 | 293046 | 294512 | | 249729 | 3663155 | -1.51% |
| 152 | | 2017 | - | 270103 | 314580 | 292360 | 292474 | 341944 | 383280 | 352003 | 1 | 294312 | 281047 | 243723 | 3662750 | -0.01% |
| 154 | | 2019 | | | 311981 | 295288 | 287167 | 339329 | 388003 | 346194 | | | 283336 | | 3709404 | 1.27% |
| 155 | | 2020 | | | 189661 | 79665 | 86886 | 133380 | 224128 | 252748 | | 260477 | 241689 | 238199 | 2568547 | -30.76% |
| 156 | | 2021 | | 232901 | 271812 | 251624 | 254401 | 307878 | 339900 | 330548 | 277420 | 275237 | 269337 | 257577 | 3320851 | 29.29% |
| 157 | | 2022 | 281971 | 272597 | 297101 | 281902 | 275580 | 327729 | 351901 | 349097 | 289729 | 288398 | 281987 | 267817 | 3565809 | 7.38% |
| 158 | | 2023 | 306298 | 289707 | 325811 | 292567 | 287956 | | | | | | | | | |
| 159 | | | | | | | | | | | | | | | | |
| 160 | | | January | February | | | May | | July | August | September | | November | December | Total | |
| | 2010 to 2009 | 2010<2009 | 3.62% | -0.68% | 4.12% | -4.83% | -2.02% | -2.45% | -2.03% | 2.72% | -1.63% | -2.91% | 2.14% | -3.47% | -0.60% | |
| | 2011 to 2010 | 2011<2010 | -1.35% | -0.52% | -2.62% | 1.83% | 0.60% | 1.00% | -4.35% | -0.15% | | -1.00% | -2.17% | 0.41% | -0.75% | |
| | 2012 to 2011 | 2012<2011 | 3.01% | | -4.15% | -0.25% | -0.41% | -0.77% | 2.52% | -7.05% | 1 | -1.32% | -1.62% | -5.67% | -1.32% | |
| | 2013 to 2012 2014 to 2013 | 2013<2012 2014<2013 | -2.55% -6.06% | -5.11% -8.97% | -4.61% -1.57% | -1.92% -4.29% | 0.21% | -4.39% -5.06% | 2.74% -5.01% | 0.80% | 0.05% | 1.21% -6.89% | -4.55% -4.38% | -0.82% 1.94% | -1.52% -3.83% | |
| | 2014 to 2013 | 2014<2013 | 1.92% | 3.07% | -3.95% | -3.30% | -6.34% | 4.01% | -4.18% | -0.23% | | 1.72% | -4.38% | -0.97% | -1.09% | |
| | 2016 to 2015 | 2016<2015 | -3.67% | | -1.68% | 2.02% | 4.32% | -0.99% | -4.71% | -0.53% | | -3.83% | -3.11% | -4.27% | -1.51% | |
| _ | 2017 to 2016 | 2017<2016 | -0.96% | | 3.26% | -1.53% | 0.84% | -3.65% | -0.54% | -2.00% | | 2.25% | 0.98% | -3.96% | -1.18% | |
| | 2018 to 2017 | 2018<2017 | -2.58% | -0.48% | -2.34% | 0.46% | -2.36% | -0.88% | 2.55% | 0.00% | 1 | 1.30% | -0.30% | 3.13% | -0.01% | |
| 170 | 2019 to 2018 | 2019<2018 | 6.96% | 4.72% | -0.83% | 1.01% | 0.56% | -0.76% | 1.23% | -0.17% | -0.12% | 0.93% | 1.10% | 3.83% | 1.27% | |
| 171 | 2020 to 2019 | 2020<2019 | -0.49% | 5.93% | -39.21% | -73.02% | -69.74% | -60.69% | -42.24% | -27.00% | -14.72% | -13.50% | -14.70% | -10.93% | -30.76% | |
| 172 | 2021 to 2020 | 2021/2020 | -17.50% | -23.59% | 43.31% | 215.85% | 192.79% | 130.83% | 51.65% | 30.78% | 10.43% | 5.67% | 11.44% | 8.14% | 29.29% | |
| | 2022 to 2021 | 2022/2021 | 11.80% | 17.04% | 9.30% | 12.03% | 8.33% | 6.45% | 3.53% | 5.61% | 4.46% | 4.78% | 4.70% | 3.98% | 7.38% | |
| 174 | | 2023/2022 | 8.63% | 6.27% | 9.7% | 3.78% | 4.49% | | | | | | | | | |
| 175 | | | | | | | | | | | | | | | | |
| | YTD2022 YTD2023 | | 281971 | 272597 289707 | 297101 325811 | 281902 292567 | 275580 287956 | | | | | | | | 1409151 | YTD 6.61% |
| 177 | 1102023 | | 306298 | 289707 | 323611 | 292507 | 28/950 | | | | | | | | 1502559 | TID 0.01% |
| 179 | | | | | | | | | | | | | | | | |
| 180 | | | 2018 | 287218 | 274771 | 314580 | 292360 | 285564 | 341944 | 383280 | 352003 | 294916 | 298353 | 280206 | 257555 | |
| 181 | | | 2019 | 307209 | 287738 | 311981 | 295288 | 287167 | 339329 | 388003 | 346194 | 294581 | 301135 | 283336 | 267443 | |
| 182 | | | 2020 | 305696 | 304802 | 189661 | 79665 | 86886 | 133380 | 224128 | 252748 | 251216 | 260477 | 241689 | 238199 | |
| 183 | | | 2021 | 252216 | 232901 | 271812 | 251624 | 254401 | 307878 | 339900 | 330548 | 277420 | 275237 | 269337 | 257577 | |
| 184 | | | 2022 | 281971 | 272597 | 297101 | 281902 | 275580 | 327729 | 351901 | 349097 | 289729 | 288398 | 281987 | 267817 | |
| 185 | | | 2023 | 306298 | 289707 | 325811 | 292567 | 287956 | | | | | | | | |
| 186 187 | | | 1 | 1 | | | | | | | | 1 | 1 | 1 | | |
| 187 | | | | | | | | Circula | tion 201 | 8-2023 | | | | | | |
| 188 | | 450000 | | | | | | | | | | | | | | |
| 190 | | 400000 | | | | | | | _ | | | | | | | |
| 191 | | 350000 | | | | | | | | | | | | | | |
| 192 | | 300000 250000 | | | | | | | | | | | | | | |
| 193 | | 200000 | | | | | | | | / | | | | | | |
| 194 | | 150000 | | | | | | | | | | | | | | |
| 195 | | 100000 | | | | | | | | | | | | | | |
| 196 | | 50000 | | | | | | | | | | | | | | |
| 197 | | 0 | 1 | 2 | 3 | 4 | | 5 | 6 | 7 | 8 | 9 | 9 | 10 | 11 | 12 |
| 198 | | 2018 2 | 87218 | 274771 | 314580 | 2923 | 60 | 285564 | 341944 | 383280 | 352003 | 294 | 916 29 | 98353 | 280206 | 257555 |
| 199 | | 2019 3 | 07209 | 287738 | 311981 | 2952 | 88 | 287167 | 339329 | 388003 | 346194 | 294 | 581 30 |)1135 | 283336 | 267443 |
| 200 | | | 05696 | 304802 | 189661 | 7966 | | | 133380 | 224128 | 252748 | 251 | | | 241689 | 238199 |
| 201 202 | | | 52216 | 232901 | 271812 | 2516 | | | 307878 | 339900 | 330548 | 277 | | | 269337 | 257577 |
| 202 | | | 81971 | 272597 | 297101 | 2819 | | | 327729 | 351901 | 349097 | 289 | 729 28 | 88398 | 281987 | 267817 |
| 203 | | 2023 3 | 06298 | 289707 | 325811 | 2925 | 6/ | 287956 | | | | | | | | |
| 204 | | | | | | | 2018 | 2019 | 2020 | 202120 | 2023 | | | | | |
| 205 | | | | | | | | | | | | | | | | |

| | А | В | С | D | E | F | G | Н | I | J | K | L | М | Ν | Q | R | S | Т |
|----------|-------------------|--------------|----------|-------|---------|-------|------|------|--------|-----------|---------|----------|----------|--------|------------|------------|------------|-------------|
| 1 | Computer Usag | e 2023 (Ses | sions) | | | | | | | | | | | | | | | |
| 2 | Ī | | | | | | | | | | | | | | | | | |
| 3 | | | | | | | | | | | | | | | 2023 YTD | 2022 YTD | 2021 YTD | 2020 Annual |
| 4 | | January | February | March | April | May | June | July | August | September | October | November | December | Total | Percentage | Percentage | Percentage | Percentage |
| 5 | | | | | | | | | | | | | | | | | | |
| 6 | Atglen | 139 | 157 | 152 | 154 | 194 | | | | | | | | 796 | 0.75% | 1.14% | 0.77% | 1.49% |
| 7 | | | | | | | | | | | | | | | | | | |
| | Avon Grove | 557 | 607 | 684 | 604 | 720 | | | | | | | | 3172 | 2.97% | 3.43% | 4.80% | 4.06% |
| 9 | | | | | | | | | | | | | | | | | | |
| | Chester County | 4751 | 4903 | 6093 | 5049 | 5392 | | | | | | | | 26188 | 24.56% | 25.24% | 30.54% | 25.28% |
| 11 | | | | | | | | | | | | | | | | | | |
| | Chester Springs | 206 | 196 | 192 | 191 | 223 | | | | | | | | 1008 | 0.95% | 1.49% | 1.10% | 0.75% |
| 13 | | | | | | | | | | | | | | | 6.000/ | 6.50% | 7.05% | 6 700/ |
| 14 15 | Coatesville | 1430 | 1512 | 1534 | 1384 | 1535 | | | | | | | | 7395 | 6.93% | 6.52% | 7.25% | 6.78% |
| | Downingtow | 869 | 794 | 909 | 044 | 1066 | | | | | | | | 4479 | 4.20% | 4.02% | 3.13% | 3.26% |
| 10 | Downingtown | 869 | 794 | 909 | 841 | 1066 | | | | | | | | 4479 | 4.20% | 4.02% | 3.13% | 3.20% |
| _ | Easttown | 2300 | 2290 | 2616 | 2380 | 2564 | | | | | | | | 12150 | 11.39% | 9.40% | 6.65% | 9.31% |
| 19 | Lasttown | 2300 | 2250 | 2010 | 2300 | 2304 | | | | | | | | 12150 | 11.55% | 5.4070 | 0.0578 | 5.5170 |
| _ | Hankin | 1743 | 1689 | 1859 | 1553 | 1652 | | | | | | | | 8496 | 7.97% | 8.11% | 8.34% | 7.69% |
| 21 | | | | | | | | | | | | | | | | | | |
| _ | Honey Brook | 340 | 307 | 332 | 309 | 322 | | | | | | | | 1610 | 1.51% | 1.55% | 1.76% | 1.42% |
| 23 | | | | | | | | | | | | | | | | | | |
| | Kennett | 982 | 956 | 1178 | 956 | 771 | | | | | | | | 4843 | 4.54% | 5.18% | 5.92% | 5.35% |
| 25 | | | | | | | | | | | | | | | | | | |
| | Malvern | 510 | 423 | 439 | 436 | 559 | | | | | | | | 2367 | 2.22% | 2.45% | 1.98% | 2.11% |
| 27 | | | | | | | | | | | | | | | | | | |
| | Oxford | 787 | 773 | 878 | 765 | 840 | | | | | | | | 4043 | 3.79% | 3.77% | 3.91% | 3.66% |
| 29 | | | | | | | | | | | | | | | | | | |
| 30 | Paoli | 538 | 518 | 487 | 497 | 536 | | | | | | | | 2576 | 2.42% | 2.62% | 2.08% | 3.36% |
| 31 | | | | | | | | | | | | | | | | | | |
| | Parkesburg | 424 | 345 | 434 | 385 | 419 | | | | | | | | 2007 | 1.88% | 2.02% | 2.90% | 2.14% |
| 33 34 | Dh e e si suitte | 1 4 0 0 | 4 4 7 0 | 1027 | 1 4 2 0 | 4552 | | | | | | | | 75.05 | 7.00% | 7.02% | F ((0) | C 250/ |
| 35 | Phoenixville | 1488 | 1470 | 1627 | 1428 | 1552 | | | | | | | | 7565 | 7.09% | 7.03% | 5.66% | 6.35% |
| | Spring City | 303 | 308 | 366 | 375 | 375 | | | | | | | | 1727 | 1.62% | 1.68% | 1.92% | 1.72% |
| 37 | Spring City | 505 | 508 | 500 | 575 | 373 | | | | | | | | 1/2/ | 1.0276 | 1.08% | 1.5270 | 1.72/0 |
| | Tredyffrin | 2166 | 2253 | 2524 | 2190 | 2571 | | | | | | | | 11704 | 10.98% | 9.00% | 6.40% | 10.60% |
| 39 | | | | | | | | | | | | | | 0 | | 2.2070 | 2070 | |
| _ | West Chester | 846 | 877 | 1039 | 890 | 862 | | | | | | | | 4514 | 4.23% | 5.34% | 4.89% | 4.66% |
| 41 | | - | | | | | | | | | | | | | | | | |
| 42 | System | 20379 | 20378 | 23343 | 20387 | 22153 | | | | | | | | 106640 | 100.00% | 100.00% | 100.00% | 100.00% |
| 43 | | | | | | | | | | | | | | | | | | |
| 44 | Notes: | | | | | | | | | | | | | | | | | |
| 45 | 2017 and 2018 ba | ased on minu | tes | | | | | | | | | | | | | | | |
| | 2019 and 2020 ba | | ons | | | | | | | | | | | | | | | |
| 47 | 2020 reflects Cov | id closures | | | | | | | | | | | | | | | | L |

| May 2023 Computer Usage (Sessions) | | | | | | | |
|------------------------------------|--------------|----------|-------|--|--|--|--|
| | Envisionware | Wireless | Total | | | | |
| Atglen | 29 | 165 | 194 | | | | |
| Avon Grove | 228 | 492 | 720 | | | | |
| Chester County | 1373 | 4019 | 5392 | | | | |
| Chester Springs | 49 | 174 | 223 | | | | |
| Coatesville | 434 | 1101 | 1535 | | | | |
| Downingtown | 291 | 775 | 1066 | | | | |
| Easttown | 488 | 2076 | 2564 | | | | |
| Hankin | 310 | 1342 | 1652 | | | | |
| Honey Brook | 140 | 182 | 322 | | | | |
| Kennett | 114 | 657 | 771 | | | | |
| Malvern | 155 | 404 | 559 | | | | |
| Oxford | 273 | 567 | 840 | | | | |
| Paoli | 178 | 358 | 536 | | | | |
| Parkesburg | 208 | 211 | 419 | | | | |
| Phoenixville | 543 | 1009 | 1552 | | | | |
| Spring City | 92 | 283 | 375 | | | | |
| Tredyffrin | 297 | 2274 | 2571 | | | | |
| West Chester | 189 | 673 | 862 | | | | |
| TOTAL | 5391 | 16762 | 22153 | | | | |



| April 2023 Computer Usage (Sessions) | | | | | | |
|--------------------------------------|--------------|----------|-------|--|--|--|
| | Envisionware | Wireless | Total | | | |
| Atglen | 29 | 125 | 154 | | | |
| Avon Grove | 231 | 373 | 604 | | | |
| Chester County | 1562 | 3487 | 5049 | | | |
| Chester Springs | 34 | 157 | 191 | | | |
| Coatesville | 387 | 997 | 1384 | | | |
| Downingtown | 254 | 587 | 841 | | | |
| Easttown | 479 | 1901 | 2380 | | | |
| Hankin | 324 | 1229 | 1553 | | | |
| Honey Brook | 154 | 155 | 309 | | | |
| Kennett | 245 | 711 | 956 | | | |
| Malvern | 148 | 288 | 436 | | | |
| Oxford | 267 | 498 | 765 | | | |
| Paoli | 184 | 313 | 497 | | | |
| Parkesburg | 171 | 214 | 385 | | | |
| Phoenixville | 527 | 901 | 1428 | | | |
| Spring City | 108 | 267 | 375 | | | |
| Tredyffrin | 294 | 1896 | 2190 | | | |
| West Chester | 175 | 715 | 890 | | | |
| TOTAL | 5573 | 14814 | 20387 | | | |



Balance Sheet

As of June 29, 2023

| | | TOTAL | | |
|--|--------------------|-------------------------|--------------|-----------|
| | AS OF JUN 29, 2023 | AS OF JUN 29, 2022 (PY) | CHANGE | % CHANGE |
| ASSETS | | | | |
| Current Assets | | | | |
| Bank Accounts | | | | |
| 100 Phoenixville Federal Savings #1 | | | | |
| 100.1 Operating Checking (040016792) | -66,958.33 | 95,129.04 | -162,087.37 | -170.39 % |
| 100.2 Operating Money Market (45001815) | 788,124.46 | 701,394.74 | 86,729.72 | 12.37 % |
| 100.3 Operating Credit Card Receipts (110030095) | 20,015.09 | 12,352.22 | 7,662.87 | 62.04 % |
| 100.5 Certificate of Deposit (61513) | 20,738.69 | 20,693.65 | 45.04 | 0.22 % |
| 100.6 Certificate of Deposit (61514) | 21,205.36 | 21,165.90 | 39.46 | 0.19 % |
| 100.7 Certificate of Deposit (59971) | 33,033.51 | 32,148.05 | 885.46 | 2.75 % |
| 100.8 Certificate of Deposit (61515) | 500,470.01 | | 500,470.01 | |
| Total 100 Phoenixville Federal Savings #1 | 1,316,628.79 | 882,883.60 | 433,745.19 | 49.13 % |
| 105 Petty Cash | 500.00 | 500.00 | 0.00 | 0.00 % |
| 105.6 Paypal | 0.00 | 0.00 | 0.00 | |
| Total 105 Petty Cash | 500.00 | 500.00 | 0.00 | 0.00 % |
| 106 Circulation Cash | 500.00 | 500.00 | 0.00 | 0.00 % |
| 110 Customers Bank - Money Market - Restricted | 250,000.00 | | 250,000.00 | |
| Total Bank Accounts | \$1,567,628.79 | \$883,883.60 | \$683,745.19 | 77.36 % |
| Other Current Assets | | | | |
| 125 Supplies | 0.00 | 0.00 | 0.00 | |
| 130 Prepaid Expenses | 453.00 | 453.00 | 0.00 | 0.00 % |
| 140 Accounts Receivable - Other | 0.00 | 0.00 | 0.00 | |
| Total Other Current Assets | \$453.00 | \$453.00 | \$0.00 | 0.00 % |
| Total Current Assets | \$1,568,081.79 | \$884,336.60 | \$683,745.19 | 77.32 % |
| Fixed Assets | | | | |
| 150 General Fixed Assets | | | | |
| 150.1 Leasehold Improvements | | | | |
| 150.1.1 1999/2000 Addition | 0.02 | 0.02 | 0.00 | 0.00 % |
| 150.1.2 General | 0.06 | 0.06 | 0.00 | 0.00 % |
| Total 150.1 Leasehold Improvements | 0.08 | 0.08 | 0.00 | 0.00 % |
| 150.2 2012/2013 Renovation | 0.00 | 0.00 | 0.00 | |
| 150.6 Computer Equipment | -0.12 | -0.12 | 0.00 | 0.00 % |
| 150.8 Furniture & Fixtures | 0.28 | 0.28 | 0.00 | 0.00 % |
| Total 150 General Fixed Assets | 0.24 | 0.24 | 0.00 | 0.00 % |
| Total Fixed Assets | \$0.24 | \$0.24 | \$0.00 | 0.00 % |
| TOTAL ASSETS | \$1,568,082.03 | \$884,336.84 | \$683,745.19 | 77.32 % |

Balance Sheet

As of June 29, 2023

| | | TOTAL | | |
|----------------------------------|--------------------|-------------------------|--------------|----------|
| | AS OF JUN 29, 2023 | AS OF JUN 29, 2022 (PY) | CHANGE | % CHANGE |
| LIABILITIES AND EQUITY | | | | |
| Liabilities | | | | |
| Current Liabilities | | | | |
| Accounts Payable | | | | |
| 201 Accounts Payable | 30,819.00 | 31,319.00 | -500.00 | -1.60 % |
| 220 Credit Card Payables | 200.00 | 200.00 | 0.00 | 0.00 % |
| Total Accounts Payable | \$31,019.00 | \$31,519.00 | \$ -500.00 | -1.59 % |
| Other Current Liabilities | | | | |
| 221 Accounts Payable - Other | 0.01 | 0.01 | 0.00 | 0.00 % |
| 230 Employee Costs Payable | | | | |
| 230.1 Salaries Payable | 16,801.95 | 16,801.95 | 0.00 | 0.00 % |
| 230.5 Accrued Vacation | 7,158.00 | 7,158.00 | 0.00 | 0.00 % |
| 230.9 Reimbursements by PPL | 0.00 | 0.00 | 0.00 | |
| Total 230 Employee Costs Payable | 23,959.95 | 23,959.95 | 0.00 | 0.00 % |
| 250 Deferred Income | 0.00 | 0.00 | 0.00 | |
| Total Other Current Liabilities | \$23,959.96 | \$23,959.96 | \$0.00 | 0.00 % |
| Total Current Liabilities | \$54,978.96 | \$55,478.96 | \$ -500.00 | -0.90 % |
| Long-Term Liabilities | | | | |
| 280 Line of Credit (3 year) | 0.00 | 0.00 | 0.00 | |
| Total Long-Term Liabilities | \$0.00 | \$0.00 | \$0.00 | 0.00% |
| Total Liabilities | \$54,978.96 | \$55,478.96 | \$ -500.00 | -0.90 % |
| Equity | | | | |
| 300 Opening Bal Equity | 250,000.00 | 0.00 | 250,000.00 | |
| 310 Contributed Capital | 0.24 | 0.24 | 0.00 | 0.00 % |
| 319 Net Assets | 745,697.35 | 684,903.30 | 60,794.05 | 8.88 % |
| Net Income | 517,405.48 | 143,954.34 | 373,451.14 | 259.42 % |
| Total Equity | \$1,513,103.07 | \$828,857.88 | \$684,245.19 | 82.55 % |
| TOTAL LIABILITIES AND EQUITY | \$1,568,082.03 | \$884,336.84 | \$683,745.19 | 77.32 % |

Budget vs. Actuals: Budget 2022-2023 - FY23 P&L

| | TOTAL | | | | | | |
|---|------------|------------|------------|-------------|--|--|--|
| | ACTUAL | BUDGET | | % OF BUDGET | | | |
| ncome | | | | | | | |
| 400 Appropriations | | | | | | | |
| 400.1 Appropriation - P.A.S.D. | 578,340.00 | 578,340.00 | 0.00 | 100.00 % | | | |
| 400.2 Appropriation - County | 99,762.02 | 102,320.00 | -2,557.98 | 97.50 % | | | |
| 400.3 Appropriation - State | 104,971.98 | 93,524.00 | 11,447.98 | 112.24 % | | | |
| 400.4 Appropriation - Charlestown Tws | 6,001.00 | 5,500.00 | 501.00 | 109.11 % | | | |
| 400.5 Appropriation - Schuylkill Twp | 8,600.00 | 6,250.00 | 2,350.00 | 137.60 % | | | |
| 400.6 Appropriation - East Pikeland | 8,260.00 | 7,000.00 | 1,260.00 | 118.00 % | | | |
| 400.7 Appropriation - Phoenixville Borough | 9,301.00 | | 9,301.00 | | | | |
| Total 400 Appropriations | 815,236.00 | 792,934.00 | 22,302.00 | 102.81 % | | | |
| 412 Development Income | | | | | | | |
| 412.1 Grants | 20,051.68 | 25,000.00 | -4,948.32 | 80.21 % | | | |
| 412.1.2 Grants - Restricted | 45,000.00 | | 45,000.00 | | | | |
| 412.1.3 Chester County ARPA Grant | 15,000.00 | | 15,000.00 | | | | |
| Total 412.1 Grants | 80,051.68 | 25,000.00 | 55,051.68 | 320.21 % | | | |
| 412.2 Projects/Events | 17,063.00 | 45,000.00 | -27,937.00 | 37.92 % | | | |
| 412.2.1 WWW - Restricted | 3,500.00 | | 3,500.00 | | | | |
| Total 412.2 Projects/Events | 20,563.00 | 45,000.00 | -24,437.00 | 45.70 % | | | |
| 412.4 Donations | | | | | | | |
| 412.4.1 Unrestricted | 771.51 | | 771.51 | | | | |
| 412.4.2 Restricted - General | 170.00 | | 170.00 | | | | |
| 412.4.3 Restricted - Children's | 350.00 | | 350.00 | | | | |
| Total 412.4 Donations | 1,291.51 | | 1,291.51 | | | | |
| 412.6 Individual Giving | | | | | | | |
| 412.6.1 Unsolicited | 4,205.32 | | 4,205.32 | | | | |
| 412.6.2 Restricted - Unsolicited Memorial Gifts - Adult | 1,150.00 | | 1,150.00 | | | | |
| 412.6.3 Target Donors | 53,693.53 | 40,000.00 | 13,693.53 | 134.23 % | | | |
| 412.6.4 Restricted - General | | 3,000.00 | -3,000.00 | | | | |
| 412.6.5 Restricted - Children | 527.18 | 3,000.00 | -2,472.82 | 17.57 % | | | |
| Total 412.6 Individual Giving | 59,576.03 | 46,000.00 | 13,576.03 | 129.51 % | | | |
| 412.7 Corporate Engagement | | 10,000.00 | -10,000.00 | | | | |
| 412.7.1 Third Party Fundraising | 1,494.49 | | 1,494.49 | | | | |
| 412.7.3 Matching Gifts | 1,408.00 | | 1,408.00 | | | | |
| Total 412.7 Corporate Engagement | 2,902.49 | 10,000.00 | -7,097.51 | 29.02 % | | | |
| 412.8 Planned Giving | | | | | | | |
| 412.8.1 Restricted - Capital | 250,000.00 | | 250,000.00 | | | | |
| 412.8.2 Restricted - Endowment | 250,000.00 | | 250,000.00 | | | | |
| Total 412.8 Planned Giving | 500,000.00 | | 500,000.00 | | | | |
| Total 412 Development Income | 664,384.71 | 126,000.00 | 538,384.71 | 527.29 % | | | |
| 420 Operations Income | | | | | | | |
| 420.1 Fines | 16,891.34 | 12,000.00 | 4,891.34 | 140.76 % | | | |

Budget vs. Actuals: Budget 2022-2023 - FY23 P&L

| | TOTAL | | | | | | |
|---------------------------------------|----------------|----------------|--------------|-------------|--|--|--|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET | | | |
| 420.10 Notary Services | 123.80 | 1,000.00 | -876.20 | 12.38 % | | | |
| 420.11 Rentals/Roku | | | | | | | |
| 420.11.2 PA Sales Tax | 27.54 | | 27.54 | | | | |
| Total 420.11 Rentals/Roku | 27.54 | | 27.54 | | | | |
| 420.2 Passport Applications | 199,751.35 | 170,000.00 | 29,751.35 | 117.50 % | | | |
| 420.3 Interest | 5,148.66 | 1,000.00 | 4,148.66 | 514.87 % | | | |
| 420.4 Items Sold | 446.65 | | 446.65 | | | | |
| 420.4.1 Library Income | 1,949.31 | 2,500.00 | -550.69 | 77.97 % | | | |
| 420.4.2 PA Sales Tax | 102.80 | | 102.80 | | | | |
| Total 420.4 Items Sold | 2,498.76 | 2,500.00 | -1.24 | 99.95 % | | | |
| 420.5 Lost Books | 2,044.79 | 1,500.00 | 544.79 | 136.32 % | | | |
| 420.6 Other (Copier, etc.) | 860.89 | | 860.89 | | | | |
| 420.6.1 Library Income | 2,448.90 | 2,500.00 | -51.10 | 97.96 % | | | |
| 420.6.2 PA Sales Tax | 117.97 | | 117.97 | | | | |
| Total 420.6 Other (Copier, etc.) | 3,427.76 | 2,500.00 | 927.76 | 137.11 % | | | |
| 420.7 Rentals/Community Room | 50.00 | | 50.00 | | | | |
| 420.8 Rentals/Collection | 146.64 | | 146.64 | | | | |
| 420.8.1 Library Income | 621.92 | 500.00 | 121.92 | 124.38 % | | | |
| 420.8.2 PA Sales Tax | -251.80 | | -251.80 | | | | |
| Total 420.8 Rentals/Collection | 516.76 | 500.00 | 16.76 | 103.35 % | | | |
| 420.9 Hot Spots | 131.60 | | 131.60 | | | | |
| 420.9.1 Library Income | 2,887.26 | 3,000.00 | -112.74 | 96.24 % | | | |
| 420.9.2 PA Sales Tax | 79.27 | | 79.27 | | | | |
| Total 420.9 Hot Spots | 3,098.13 | 3,000.00 | 98.13 | 103.27 % | | | |
| Total 420 Operations Income | 233,578.89 | 194,000.00 | 39,578.89 | 120.40 % | | | |
| otal Income | \$1,713,199.60 | \$1,112,934.00 | \$600,265.60 | 153.94 % | | | |
| BROSS PROFIT | \$1,713,199.60 | \$1,112,934.00 | \$600,265.60 | 153.94 % | | | |
| xpenses | | | | | | | |
| 500 Adult Library | | | | | | | |
| 500.1 Books | 133.45 | | 133.45 | | | | |
| 500.1.1 Physical Books | 31,507.57 | 31,000.00 | 507.57 | 101.64 % | | | |
| 500.1.2 E-Materials | 24,898.84 | 24,000.00 | 898.84 | 103.75 % | | | |
| 500.1.4 Downloadable Materials County | 18.45 | | 18.45 | | | | |
| 500.1.6 ARPA Adult e-materials | 7,417.20 | | 7,417.20 | | | | |
| 500.1.7 Flipster | 3,296.38 | 1,500.00 | 1,796.38 | 219.76 % | | | |
| Total 500.1 Books | 67,271.89 | 56,500.00 | 10,771.89 | 119.07 % | | | |
| 500.13 Professional Develop. Material | 900.57 | 800.00 | 100.57 | 112.57 % | | | |
| 500.14 Museum Passes | 3,487.33 | 3,600.00 | -112.67 | 96.87 % | | | |
| 500.15 Mobile Hotspots | 4,328.21 | 4,500.00 | -171.79 | 96.18 % | | | |
| 500.2 Magazines & Newspapers | 6,470.71 | 6,000.00 | 470.71 | 107.85 % | | | |
| 500.3 Audios | 4,132.57 | 5,000.00 | -867.43 | 82.65 % | | | |

Budget vs. Actuals: Budget 2022-2023 - FY23 P&L

| | TOTAL | | | | | |
|---------------------------------------|-----------|-----------|-------------|-------------|--|--|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET | | |
| 500.4 Videos | 3,921.72 | 4,000.00 | -78.28 | 98.04 % | | |
| 500.5 Software | 292.28 | | 292.28 | | | |
| 500.6 Reference | 699.03 | 700.00 | -0.97 | 99.86 % | | |
| 500.7 Programs - Adult | 3,236.75 | 3,000.00 | 236.75 | 107.89 % | | |
| 500.8 Program Supplies - Adult | 888.95 | 1,000.00 | -111.05 | 88.90 % | | |
| Total 500 Adult Library | 95,630.01 | 85,100.00 | 10,530.01 | 112.37 % | | |
| 510 Youth Library | | | | | | |
| 510.1 Books | | | | | | |
| 510.1.1 Physical Books | 22,896.10 | 25,000.00 | -2,103.90 | 91.58 % | | |
| 510.1.2 E-Materials | 9,301.27 | 8,000.00 | 1,301.27 | 116.27 % | | |
| 510.1.3 ARPA Children e-materials | 3,685.74 | | 3,685.74 | | | |
| Total 510.1 Books | 35,883.11 | 33,000.00 | 2,883.11 | 108.74 % | | |
| 510.13 Young Adult - All | 3,011.05 | 3,000.00 | 11.05 | 100.37 % | | |
| 510.14 Programs - Young Adults | 531.98 | 500.00 | 31.98 | 106.40 % | | |
| 510.15 Program Supplies - Young Adult | 406.44 | 500.00 | -93.56 | 81.29 % | | |
| 510.2 Magazines | 358.70 | 700.00 | -341.30 | 51.24 % | | |
| 510.3 Audios | 1,580.67 | 1,500.00 | 80.67 | 105.38 % | | |
| 510.4 Videos | 1,711.61 | 2,000.00 | -288.39 | 85.58 % | | |
| 510.5 Software | 912.99 | 1,000.00 | -87.01 | 91.30 % | | |
| 510.7 Programs - Children | 3,764.39 | 4,000.00 | -235.61 | 94.11 % | | |
| 510.8 Program Supplies - Children | 2,040.28 | 2,000.00 | 40.28 | 102.01 % | | |
| Total 510 Youth Library | 50,201.22 | 48,200.00 | 2,001.22 | 104.15 % | | |
| 520 Development Expense | | | | | | |
| 520.1 Annual Appeal | 7,779.31 | 5,600.00 | 2,179.31 | 138.92 % | | |
| 520.3 Special Events | 25,883.83 | 22,500.00 | 3,383.83 | 115.04 % | | |
| 520.5 Marketing | 1,255.96 | 500.00 | 755.96 | 251.19 % | | |
| 520.8 Donor Management | | 3,988.00 | -3,988.00 | | | |
| Total 520 Development Expense | 34,919.10 | 32,588.00 | 2,331.10 | 107.15 % | | |
| 530 Administration | | | | | | |
| 530.1 General | | | | | | |
| 530.1.1 Audit/Form 990 | 8,000.00 | 8,200.00 | -200.00 | 97.56 % | | |
| 530.1.2 Library Board Expenses | 2,585.11 | 1,500.00 | 1,085.11 | 172.34 % | | |
| 530.1.3 Staff Development/Memberships | 4,501.22 | 3,395.00 | 1,106.22 | 132.58 % | | |
| 530.1.4 Insurance | 2,651.00 | 1,500.00 | 1,151.00 | 176.73 % | | |
| 530.1.5 Advertising | | 500.00 | -500.00 | | | |
| 530.1.6 Legal Expense | | 3,000.00 | -3,000.00 | | | |
| 530.1.7 Credit Card Fees | 6,678.76 | 3,000.00 | 3,678.76 | 222.63 % | | |
| 530.1.8 Marketing and Website | 6,270.26 | 3,000.00 | 3,270.26 | 209.01 % | | |
| 530.1.9 Miscellaneous | 113.83 | | 113.83 | | | |
| Total 530.1 General | 30,800.18 | 24,095.00 | 6,705.18 | 127.83 % | | |
| 540 Utilities | | | | | | |
| | | | | | | |

Budget vs. Actuals: Budget 2022-2023 - FY23 P&L

| | | TOTAL | | | | |
|--------------------------------------|------------|------------|-------------|-------------|--|--|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET | | |
| 540.2 Gas | 4,243.34 | 4,835.00 | -591.66 | 87.76 % | | |
| 540.3 Telephone | 7,859.59 | 6,000.00 | 1,859.59 | 130.99 % | | |
| 540.4 Trash Collection | 635.20 | 450.00 | 185.20 | 141.16 % | | |
| 540.5 Water & Sewer | 715.63 | 1,500.00 | -784.37 | 47.71 % | | |
| Total 540 Utilities | 30,506.07 | 29,785.00 | 721.07 | 102.42 % | | |
| 550 Computer Expense | | | | | | |
| 550.2 Hardware | 959.68 | 1,000.00 | -40.32 | 95.97 % | | |
| 550.4 Software | 4,539.71 | 1,800.00 | 2,739.71 | 252.21 % | | |
| 550.5 Software Maintenance | 3,506.55 | 2,000.00 | 1,506.55 | 175.33 % | | |
| 550.6 Supplies | 1,193.91 | 2,000.00 | -806.09 | 59.70 % | | |
| Total 550 Computer Expense | 10,199.85 | 6,800.00 | 3,399.85 | 150.00 % | | |
| 560 Other Supplies and Expense | | | | | | |
| 560.1 Collection Maintenance | 3,091.31 | 2,800.00 | 291.31 | 110.40 % | | |
| 560.2 Library | 6,309.75 | 3,500.00 | 2,809.75 | 180.28 % | | |
| 560.3 Office | 7,688.29 | 3,500.00 | 4,188.29 | 219.67 % | | |
| 560.4 Postage | 12,267.28 | 6,500.00 | 5,767.28 | 188.73 % | | |
| Total 560 Other Supplies and Expense | 29,356.63 | 16,300.00 | 13,056.63 | 180.10 % | | |
| 570 Equipment Leasing/Rental | 6,727.09 | 5,090.00 | 1,637.09 | 132.16 % | | |
| 580 Buildings & Grounds | | | | | | |
| 580.1 Maintenance | | | | | | |
| 580.1.2 Grounds | 667.25 | 500.00 | 167.25 | 133.45 % | | |
| Total 580.1 Maintenance | 667.25 | 500.00 | 167.25 | 133.45 % | | |
| 580.5 Janitorial Expense | | | | | | |
| 580.5.1 Service | 29,250.00 | 25,000.00 | 4,250.00 | 117.00 % | | |
| 580.5.2 Supplies | 1,366.19 | 4,000.00 | -2,633.81 | 34.15 % | | |
| Total 580.5 Janitorial Expense | 30,616.19 | 29,000.00 | 1,616.19 | 105.57 % | | |
| 580.7 Minor Improvements and Repairs | 175.83 | 500.00 | -324.17 | 35.17 % | | |
| Total 580 Buildings & Grounds | 31,459.27 | 30,000.00 | 1,459.27 | 104.86 % | | |
| Total 530 Administration | 139,049.09 | 112,070.00 | 26,979.09 | 124.07 % | | |
| 610 Salaries & Benefits | | | | | | |
| 610.1 Salaries | | | | | | |
| 610.1.1 Full-Time | 438,664.94 | 437,712.00 | 952.94 | 100.22 % | | |
| 610.1.2 Part-Time | 125,905.55 | 122,294.00 | 3,611.55 | 102.95 % | | |
| 610.1.3 Passport Agents | 33,098.81 | 27,144.00 | 5,954.81 | 121.94 % | | |
| Total 610.1 Salaries | 597,669.30 | 587,150.00 | 10,519.30 | 101.79 % | | |
| 610.2 Social Security Expense | 22,009.94 | 43,330.00 | -21,320.06 | 50.80 % | | |
| 610.3 Employee Benefit Expense | 121,839.27 | 103,691.00 | 18,148.27 | 117.50 % | | |
| 610.3.2 H.S.A. Contribution | 8,499.94 | 9,000.00 | -500.06 | 94.44 % | | |
| Total 610.3 Employee Benefit Expense | 130,339.21 | 112,691.00 | 17,648.21 | 115.66 % | | |
| 610.4 Retirement Expense | 125,558.88 | 91,805.00 | 33,753.88 | 136.77 % | | |
| Total 610 Salaries & Benefits | 875,577.33 | 834,976.00 | 40,601.33 | 104.86 % | | |

Budget vs. Actuals: Budget 2022-2023 - FY23 P&L

| | TOTAL | | | | | |
|-------------------------------------|----------------|----------------|--------------|-------------|--|--|
| | ACTUAL | BUDGET | OVER BUDGET | % OF BUDGET | | |
| Unapplied Cash Bill Payment Expense | -135.64 | | -135.64 | | | |
| Total Expenses | \$1,195,241.11 | \$1,112,934.00 | \$82,307.11 | 107.40 % | | |
| NET OPERATING INCOME | \$517,958.49 | \$0.00 | \$517,958.49 | 0.00% | | |
| Other Expenses | | | | | | |
| 750 Non-Operating Expense | -500.00 | | -500.00 | | | |
| 750.1 Furniture, etc. | 1,075.34 | | 1,075.34 | | | |
| 750.8 Other | -22.33 | | -22.33 | | | |
| Total 750 Non-Operating Expense | 553.01 | | 553.01 | | | |
| Total Other Expenses | \$553.01 | \$0.00 | \$553.01 | 0.00% | | |
| NET OTHER INCOME | \$ -553.01 | \$0.00 | \$ -553.01 | 0.00% | | |
| NET INCOME | \$517,405.48 | \$0.00 | \$517,405.48 | 0.00% | | |