

## Board of Trustees Meeting Agenda June 6, 2022 5:00p.m. Location: Zoom

Library Board members, please bring your e-meeting packet with you! Please notify Library Board President Ted Bierer or Lara Lorenzi llorenzi@ccls.org, by Monday morning if you are unable to attend the meeting. The meeting will be chaired by Ted Bierer.

## Mission: to provide access to information and services that address the educational, cultural and recreational needs of the community the library serves

- I. Call to order, roll
- II. Public welcome All general public comments limited to 5 minutes
- III. Consent Agenda 2 minutes
  - a. Minutes
  - b. Director's Report
  - c. Youth Services Report
  - d. Adult Services Report
  - e. Development Report
  - f. Circulation Report
  - g. Statistics
  - h. Financials

#### IV. New Business - Discussion Items

a. Slate of Officers- Ted Bierer	5 minutes
b. September 2022 Board meeting- Lara Lorenzi	5 minutes
c. Budget Committee Recommendation-Surplus- Mike English	5 minutes
d. Development committee update- Lauren Eustis	5 minutes
e. Policy Updates-Friends of the library- Lara Lorenzi	5 minutes
f. Dolly Parton Imagination Library information- Lara Lorenzi	10 minutes
g. Other new business	5 minutes

## V. Old Business – Discussion Items

Business Biseussion remis	
a. WWW updates- Chris Porcelli	5 minutes
b.	5 minutes
c. Other old business?	5 minutes

Public Comments on Meeting – Limit 3 minutes per person

#### VI. Executive Session

Move to Executive Session – to meet with an attorney or other professional advisor to discuss agency business, which, if discussed in public, would lead to the disclosure of information protected by law.

VII. Next meeting Tuesday July 5, 2022 @ 5pm

VIII. – /Adjournment

# PHOENIXVILLE PUBLIC LIBRARY BOARD OF TRUSTEES REGULAR MONTHLY MEETING June 6, 2022

A Regular Meeting was called to order by Ted Bierer at 5:03 p.m.

#### **BOARD MEMBERS PRESENT**

Ted Bierer, President; Joe Koury, Secretary; Jessica Bicker; Mike English; Lauren Coy; Lauren Eustis; Alan Fegley; and Steve Hirsch

#### **BOARD MEMBERS ABSENT**

Barbara Shepsko

#### STAFF PRESENT

Lara Lorenzi, Executive Director

#### **CONSENT AGENDA**

On motion made by Mike English, seconded by Steve Hirsch, and by unanimous vote thereafter, the Board approved the Consent Agenda items a. through g., consisting of: (i) the Minutes of the Board's Regular Monthly Meeting held May 2, 2022; (ii) the Director's Report; (iii) the Youth Services Report; (iv) the Adult Services Report; (v) the Development Report; (vi) the Circulation Report; and (vii) Financial Statements for May 2022.

#### **NEW BUSINESS**

- New Officers: Ted Bierer indicated that for the Library fiscal year beginning July 1, 2022, the following slate of officers would be considered at the July meeting of Library Trustees: Lauren Eustis, President; Lauren Coy, Vice President; Stephanie Allen, Treasurer; and Joe Koury, Secretary.
- September 2022 Board Meeting: Lara Lorenzi indicated that the first Monday of September 2022 is Labor Day, and suggested the meeting be moved to Tuesday, September 6, 2022, as well as that it be held at 5:00 p.m. by Zoom.
- Budget Update: Mike English indicated the Budget Committee had met again following the Library Board's May 2, 2022 meeting, for the purpose of putting the finishing touch on the Library's 2022 - 2023 budget and also to discuss utilization of the funds remaining in the 2021 – 2022 fiscal year budget. Lara Lorenzi indicated the Budget Committee had quite a few recommendations to make regarding those remaining funds, including an end-of-fiscal-year bonus to employees; a second book locker; renovations of the Library's first floor; a sprucing up of the Library's garden; new signage for the Library's interior; and additional programming for children. Mr. English rejoined that the second book locker and first floor improvements could be implemented shortly, and recommended the Board consider them, along with the additional programming for children. Ms. Lorenzi responded that the cost to renovate the first floor would exceed the funds available, and that the Library Foundation could be approached about the second book locker. Steve Hirsch suggested funds be expended upon Library signage, to which Mr. English suggested additional research be conducted. Lauren Eustis suggested the Board consider the employee bonuses, and Alan Fegley responded that salaries instead be raised rather than paying employees a bonus. Mr. English concluded the discussion with the suggestion that the Budget Committee will present to the Board again in September 2022,

- unless Ms. Lorenzi can gather the necessary information for consideration at the Library Board Meeting to be held in July 2022.
- Fundraising Committee: Lauren Eustis indicated the Fundraising Committee had met on May 24, 2022. She stated the committee was focused on the Wine, Wit & Wisdom fundraiser, and that Chris Porcelli had begun a list of potential authors that the committee asked him to expand. Ms. Eustis suggested a change of venue may also be recommended by the committee. Ms. Eustis indicated that Candace Ferrandino, a second-grade teacher at Manavon Elementary School, has joined the committee. Ms. Eustis offered that the Dogwood Festival had been a success for the Library, as the Library was highly visible there. Lastly, Ms. Eustis indicated the committee had scheduled a meeting with the President of Phoenixville Borough Council to discuss funding of the Library.
- Friends of the Library: Lara Lorenzi suggested that Friends of the Library references in Library policy be removed, as the Friends are now defunct. On motion made by Joe Koury, seconded by Mike English, and by unanimous vote thereafter, the Board voted to accept Ms. Lorenzi's recommendation.
- Dolly Parton's Imagination Library: Lara Lorenzi informed the Board of this initiative, which gifts books to children up to age five (5), through a combination of funding involving community partners such as the Library. Ms. Lorenzi suggested it could be expensive as the Library would shoulder the expense of the books and postage, and that no other library within the Chester County Library System has partnered with the Imagination Library. Ms. Lorenzi indicated that the School District might be an appropriate partner, and that she believed the Imagination Library was worth exploring further. Ms. Lorenzi indicated she would report back to the Board with further information.
- Employee Retiring: Lara Lorenzi indicated that Rebecca Krause, Director of Youth & Young Adult Services, is retiring. Ms. Lorenzi stated that she would be updating the associated job description and duties for purposes of advertising the job opening. Ms. Lorenzi concluded by suggesting that Ms. Krause be honored at Wine, Wit & Wisdom.

#### **OLD BUSINESS**

• <u>Development Report</u>: Lara Lorenzi indicated that Chris Porcelli was working with Reads & Company to determine an author for Wine, Wit & Wisdom, but that many authors are unavailable. Ms. Lorenzi also indicated that the grant request submitted to the Phoenixville Community Health Foundation remains pending.

Meeting was adjourned at 6:14 p.m.

Respectfully submitted,

Joseph K. Koury



Report submitted by: Lara Lorenzi June 2022 Library Board of Trustees Meeting

## **Informational Updates:**

- I will be taking vacation time on June 20th through June 24th. While on vacation I will not be checking e-mail. I will be in the local area so employees can contact me by cell phone for emergency situations should any arise.
- The library will be closed on Monday July 4th. The board meeting will be on Tuesday July 5th at 5pm on zoom.
- I will have information for you about the Dolly Parton Imagination Library program, it will be included in the board packet. This is a discussion item on the agenda.
- The slate of officers will be presented at the June 2022 meeting for a vote at the July 2022 meeting. This is a discussion item on the agenda.
- The PASD board will vote on the library board of trustee nominees at their next board meeting in June. I anticipate that all three candidates will be placed on the library board.
- We are currently collecting gently used shoes for PAPA, a local organization. If you have any gently used shoes you no longer need, please consider dropping them off at the library for PAPA.
- We held elections on the upper level of the library again, which was much appreciated by the judge of elections and the other poll workers. It also helps people who don't normally come into the library see the beauty of our building.
- I will be attending the Phoenixville Borough Finance meeting on Tuesday June 28th with Lauren Eustis and Chris Porcelli. We will be submitting our request for funds, with the hopes the request will be added to the 2023 budget. The three of us are working on a plan for the presentation. We also hope to meet up with Jon Ewald to discuss or plans and see how the library and the borough can continue to work together and continue to enhance our community.
- I continue to watch all of the PASD board meeting each month to keep up on concerns and items the school district is dealing with along with being informed on the budget process.
- PASD Budget Timeline:
  - o Jan10th-Budget Early Look
  - o Jan 24th -Approve Act 1 Index
  - o Feb. 28th -Preliminary budget update
  - o March 28th- Present preliminary budget
  - o April 6th- Budget Town Hall
  - o April 11th- Approve proposed final budget
  - o May 23<sup>rd</sup>- Approve final budget

## Personnel Updates:

• We have been able to hire 2 people for open circulation assistant positions. They will be starting later in May 2022. We are currently looking to hire 2 more people for open circulation assistant positions. We hope to have all the openings filled by the end of June 2022.

#### **Facilities Update:**

- Cleaning 6 days a week will continue until further notice. Employees continue to wipe down high touch areas while on shift.
- I will be looking into getting pricing for cleaning services from other companies. I understand that price wise it's not the best time to move to a different company but who we currently contract with, they have been less dependable lately due to lack of employees and changes in living locations. Its starting to have an impact on the cleanliness of the building.
- Routine light bulb replacement.
- Routine lawn maintenance has begun.

- We are looking for volunteers to weed the front garden.
- We will be securing out snow removal service in June for the 2022/2023.

<u>Curbside Pick-Up</u>: The system is not renewing the curbside app, so we will no longer be sharing this statistic. Anyone who would like curbside pick-up can just call us and we will bring their items to them.

## **E-Material Circulation:** (Circulation calculated by patron's home library.)

- March 1-30, 2022
  - o E-Book: 3,563
  - o E-Audio: 2,411
  - o Total: 5,974
- April 2022
  - o E-Books: 3,480
  - o E-Audio: 2,488
  - o Total: 5,968
- May 2022
  - o E-Book: 3,704
  - o E-Audio: 2,598
  - o Total: 6,302

#### **Book Locker:**

- <u>January 2022</u>: 144 checkouts
- February 2022: 205 checkouts
- March 2022: 241 (We had some issues with the book locker for 2 days this month- the lockers wouldn't open. The issues occurred due to a power surge the library had. The issues have been resolved and the locker is working as it should.)
- April 2022: 237
- May 2022:

#### **Door Count:**

July 2021: 6,444 (This is 47% below our door county for July 2019 16% increase over the June 2021 door count stats.)

August 2021: 6,271

September 2021: 5,032 (We had holiday closures, as well as, weather closures in September)

October 2021: 5,754

November 2021: 5,326 (11/1-11/27) Sensor was blocked so we are missing 2 days' worth of numbers. The library was also closed 11/25 & 11/26.

<u>December 2021:</u> 5,034 (unfortunately the count is off due to items blocking the counter, the numbers should really be higher.) This is an 86% increase over the 12/2020 door count.

<u>Ianuary 2022:</u> 5,468 This is an 85% increase over 1/2021.

February 2022: 6,261 This is a 166% increase over 2/2021.

March 2022: 7,911 April 2022: 7,207

May 2022: 6,756

#### **Chester County Library System Updates:**

The system has a new public Wi-Fi network named CCLSpublic. This new network will require users to enter a
password to connect. The Password is libraries4all. This information is posted throughout the library, on social
media and in our newsletters.



## **State Updates:**

## • None at this time. Meetings/Trainings

gs/Ira	<u>inings</u>
5/4	WWW committee meeting
5/9	Executive Coaching with the Nonprofit Equity Institute
5/10	District Librarian's meeting at Exton
5/11	Nonprofit Equity Institute
5/12	Training- Recruiting and Retaining the Peak Performing Board
5/13	Training- Celebrating Diversity in your library's collections
	Meeting with Judge of Elections
5/16	Parks & Recs meeting- PHX Borough- Zoom
5/17	Training- Building Equity, Inclusion and Belonging
	Meeting with Jay Malise, J.P.Jay
5/18	Nonprofit Equity Institute
5/19	Meeting with Mike English- Budget Committee Meeting items
5/24	Fundraising Committee Meeting
	Phx Borough Finance Meeting- Zoom
5/26	Training- Inclusive Leadership
	Rotary- Phoenixville County Club
5/27	Vacation Day
5/30	Holiday- Library Closed
5/31	Phone meeting with Ted Bierer- operations/board meeting agenda
6/1	Meeting with Chris Porcelli- PCHF grant
	Institutional Advancement Committee meeting
	Budget Committee Meeting
6/2	Annual Review meeting with Mark Pinto
6/3	Annual Review meeting with Christine Nicholson-Wrage
6/6	Gardening Around the Community Meeting

## Youth Services Report for May 2022 For June 2022 Board Meeting

#### **Community Outreach & Partnerships**

- We continue to promote the Children's Library to the community through newsletters, Facebook, Twitter, various media in the area, and handouts to patrons.
- Promotion of our calendars and programs through the Phoenixville Area School District.
- We are also promoting activities available by other organizations in the community.

## **Programming:**

Programs held from the end of April through May are listed below. The program schedule is listed in the newsletters along with the ability to enroll.

**Monthly Statistics:** 

Preschool Programs		
In-Person: End of April		
Discovery Preschool Story Time	1	16 Children/Adults
Kaleidoscope Kids Story Time	1	17 Children/Adults
IN Person Outreach at Phoenxiville Recreation Ctr.	1	30 Children/Adults
In-Person: May through May 26	3	63 Children/Adults
Kaleidoscope Story Time	8	130 Children/Adults
Discovery Kids Story Time	8	135 Children/Adults
Total of April/May In-Person Story Times	16	328 Children/Adults
Virtual Programs		
Through End of April		
Toddler Story Time	1	16 Viewings
Let's Celebrate	1	5 Viewings
Total Virtual Story Times through end of April	2	21 Viewings
Virtual Story Times May 1 through May 26		
Toddler Story Times	4	60 Viewings
Let's Celebrate H.A. Rey	1	4 Viewings
Total of Virtual Story Times in May	5	64 Viewings
Total Virtual Story Times April-May 26	8	85 Viewings
Total Preschool Classes end of April-May	24	413 In-person & Viewings
Teen Programs-Virtual/Picking Up Materials		
Young Adult Book Reading	1	1 Participants
Young Adult Mystery Book Bag	1	4 Participants
Subtotal Teen Programs	2	5 Participants
Other Activities:		
1000 Books Before Kindergarten		4 New Registrations
Books Selected/Distributed to PACLC Franklin Commons		20 Books Distributed

AWE Computers for children. We currently have three computers available for use.

**April**: 283 Total sessions, 127 hours, 32-minute average session. **May**: 273 Total sessions, 117 hours, 24-minute average session.

## Physical Displays in the Library in May:

**Authors/Illustrators:** L. Frank Baum, Susan Cooper, Bruce Coville, Historical fiction, Friendship stories, Fairy tales, Magic Tree House, Lois Ehlert, Audrey & Don Wood, Margaret Wise Brown, Eric Carle, Leo Lionni, Richard Scary & William Bee, Margret Rey & Curious George, Kadir Nelson, Will Hillenbrand, Candace Flemming, Dan Yaccarino, Adam Rex, Peter Sis, etc.

**Themed Displays**: Asian American Heritage Month, Jewish American Heritage Month, Get Caught Reading Month, Sports & Physical Fitness Month, Children's Book Week with Floyd Cooper Day, Mother Goose Day, Star Wars Day, May 4<sup>th</sup> with Darth Vader Standup, Science Fiction, Astronomy & Space, Comic Book Day, Frog Jumping Day, Dance Like A Chicken Day, Take Your Parents to the Playground Day, Cookie Monster Day, Memorial Day, National Smile Day.

Ongoing: Simply Beautiful Illustrated ooks, Max & Ruby, Pokemon Books on Display, -Ology Books, Peter Rabbit Books, Patricia Polacco Books, Curious George, National Geographic *Little Kids First Big Book Of..., Hooked on Phonics Sets.* Where's Waldo, Story Collections.

#### **Book Bundles.**

One request with 10 books circulated via Book Bundles.

We also sent out 20 selected books to PACLC Franklin Commons Preschool.

**Coloring/Activity Sheets.** Approximately 250 sheets were taken in April. The sheets are co-ordinated with seasons, holidays, and general interest.

#### Newsletter

The Children's Library Newsletter is currently an interactive newsletter offering information and activities for children and families, and variously contains the elements listed below. Events in **bold-faced** type were added this month in addition to the ongoing activities.

## Newsletters were published on April 29 & May 13.

Greeting - linked to a related theme of a special day or month. Celebrations in May: Get Caught Reading Month, May Day, Children's Book Week, National Teacher Day, National Two Different-Colored Shoes Day, Star Wars Day, Cinco de Mayo, Learn to Ride a Bike Day, Mother's Day, Clean Your Room Day, Frog Jumping Day, National Chicken Dance Day, Take Your Parents to the Playground Day, Cookie Monster's Birthday, Memorial Day, National Smile Day.

#### **Library Program Promotions:**

#### **Summer Promotions**

- Introduction of Summer Reading Program for Summer 2022: Oceans of Possibilities.
- Promotion of Science in the Summer along with extension of registration date to June 3.

Promotion of Specific Children's Library Program Calendar and Events along with how to register.

- Promotion of Book Bundles.
- Details and instructions with link on how to search the library catalog to place books and other items.
   on hold for Library pickup.
- Information about Computer Use, Passport Processing, and Notary Public Services.
- Listing of library hours with subsequent changes, and masking policy.

#### General

- Utilizing Instagram and Facebook to promote new items and specific book themes.
- Readings via online videos of picture books, often related to recent events: These videos are linked with information about how to access the books. What Not To Give Your Mom on Mother's Day by April Pulley Sayre.
- Videos: An Adorable Abandoned Baby Donkey, Learn About Donkeys video, A Bew Baby Mountain Lion, Mountain Lions for Kids.

#### For older children:

• May Calendar of daily writing prompts.

For Teens: Promotions

• PARN Teen Talk Line, available every day, 3:00-7:00 PM.

#### For Families & Adults Promotion of:

- Phoenixville Dogwood Festival & Parade, May 18-20 & May Parade.
- Yellow Spring Art Show, April 23 May 15.
- Art Workshops @Barnstone Art for Kids: In-person summer programs for ages 6-17.
- PBS Books Author Talk for Kids, Wednesday, May 18, on YouTube/Facebook.
- Spring Saunter Family Friendly Walk, May 21, at Riverbend.
- Wheels of Wayne 2022 Car Show, Sunday May 15.
- Longwood Gardens Free Arbor Day Virtual Field Trip with four dates in April.
- Family Recovery Course information.
- NAMI Warm Lines: Information and contacts for Needing to Talk to Someone Who Will Listen for Chester County & Montgomery County.

Ongoing & updated COVID-19 virus information access.

#### Promotions in Library:

Phoenixville Recreation Center Open House, Saturday, April 30, 10:00 AM-1:00 PM.

#### Additional Activities

• Two Barkley Elementary School Visits are being planned: The children will visit, tour the library, and have the opportunity to obtain library cards.

Arranging visit of Barkley Elementary School 4th Grade classes on June 1.

English As A Second Language class to visit June 6, 7, & 8.

- Decorated Children's Library with Spring theme.
- Intensive assessment of Children's collections with removal of non-circulating, outdated, and damaged materials.
- Summer Planning: Contacting and arranging Thrilling Thursday programs. Contacting additional vendors.
- Ordering of new items for collections.
- · Creation of monthly Youth Services calendar.
- Creation and publication of Children's Library Newsletters.
- Booking and publicizing of Children's Library Calendar and events.
- Fulfilling Book Bundle requests.

#### Meetings/Training

- Attended Chester County Children's Library Meeting, May 24.
- Meeting with Shah family regarding Girl Scout Project of STEM classes in the summer.

## Correspondence in May

- Ongoing contact with R. Livsey via phone and email regarding library topics.
- Email and/or phone contact with other staff members as needed: L. Lorenzi, M. Pinto, C. Nicholson, C. Porcelli.
- Emails with questions from patrons about issues with programs, other inquiries.
- Correspondence with Outreach Preschools.
- Correspondence with Chester County Library on various topics: recently Science in the Summer planning. and Summer Reading. Correspondence to obtain needed forms for Science in the Summer.
- Correspondence with Children's Department of Chester County Library.
- Correspondence with Phoenixville Area School District regarding promotion of calendar and summer programs.
- Correspondence with Phoenixville Civic Center.
- Correspondence with Kids Night Out Group in Phoenixville.

Coverage: Supported Circulation Desk on as-needed basis.

## May 2022 Young Adult Report

## **Program Overview**

Creating a multitude of different programs and activities for patrons to enjoy at a variety of different age ranges from story times, to movie trivia, book talks, and more while maintaining the Young Adult collection and our online presence.

#### Coverage

Coverage at Circulation Desk: on as-needed basis.

#### **Monthly Activities/ Programs**

Created various posts online for patrons through different media outlets

#### Facebook/Instagram

- June Programs at PASD for Children's & YA
- SITS Repost
- School Year Programs Ending
- June Program Sign Up Date

## YouTube

- Toddler Story Time x 4
- Preschool Story Time x 4
- Let's Celebrate H. A. Rey
- YA Book Reads Gallant by V.E. Schwab

#### <u>Other</u>

• YA Mystery Bag

## Webinar's/Meetings

- Celebrate AAPI Heritage Month with Eva Chen and I Am Golden! May 3rd
- Notable and New Nonfiction from Astra Books for Young Readers: Why We Love Nonfiction -- And You Should, Too! May 5th
- Books for Hi-Lo/Reluctant and Struggling Readers May 9th
- Windows & Mirrors May 10th
- Fall 2022 Librarian Preview with HarperCollins Children's Books May 12th
- Picture Books May 17th

## **Other Planning**

- Decorated a space in the YA Room for Asian American and Pacific Islander Heritage Month
- Put up new flyers of upcoming YA programs to display in the YA Room
- Updated the online calendar for Children's to include June classes
- Worked on the July/August program calendar
- Continued preparing for June programs at PASD
- Worked on weeding the Young Adult Room
- Ordered items for Young Adult and picture books for Children's
- Continued creating different programs for ages 0-18 to be able to watch and enjoy during the school year

## May 2022 Adult Services Report

(all events/statistics as of May 31)

## **Regular Activities**

- Scheduling passport application acceptance and notary appointments; covering 4-hour passport appointment shift on Wednesdays; handling notary appointments as needed and available.
- Updating Library website as needed.
- Scheduling and hosting online and in-person programs with outside presenters; posting selected program videos to YouTube channel.
- Updating online Library Events Calendar, creating and sending e-mail press releases, and posting event announcements to other locally-based online calendars.
- Sending weekly Constant Contact e-mail newsletters to 2,300+ adult contacts regarding Library services and programs, online resources for education and cultural entertainment, and important Library and community/government announcements.
- Ordering books and other Library materials for collection; weeding collection regularly.
- Select book and lead monthly book discussion group at Phoenixville Area Senior Center.

#### Meetings/Workshops/Other Events Attended

- Savvy Senior Expo, Greater Philadelphia Expo Center, Oaks, PA (manned table), 5/12
- Passport services audit by U.S. Department of State (phone call), 5/19
- PARN meeting on Zoom, 5/24
- Viewed archived webinar, "When to Go Hybrid" from American Library Association, 5/25
- Virtual meeting with Carrie Bamper, Chester County Emergency Services, to discuss planning of an insurance fair at the Library (scheduled for 9/9), 5/26

### **Upcoming Special Programs/Events**

- "Community Gardening around the Village: Pest Management Workshop" on Zoom with Klielle Glanzburg-Krainin, Gardening Director, Chester County Food Bank, 6/13
- ESL Conversation Group begins weekly in-person meetings 6/14, led by Kirsten Van Vlandren in conjunction with Volunteer English Program
- "Negro League Baseball in Phoenixville" with Rosalyn Sheckleford, 6/14
- Author Talk with Josephine Pasquarello: *Life's Journey*, 6/16
- "Fraud Prevention Presentation" with Chuck Benz, Sr. Vice President/Security Officer, Phoenixville Federal Bank & Trust, 6/20
- "Talkin' Baseball with Julian & Lou" with Julian McCracken & Lou Beccaria, 7/5

### **Program/Event/Other Planning**

- Scheduling special online and in-person programs for September and beyond.
- Preparing for conversion to new museum pass/hotspot checkout software.
- Preparing for Adult Summer Reading Program and summer Movie Night series.

#### **May Passport Application Acceptance Statistics**

Appointments	387
Income	\$16,770.85

**May Computer Use/Checkout Statistics** 

Adult Internet Stations Individual Users	454
Adult Laptop Individual Users	64
Mobile Printing Users	10
Mobile Hotspot Checkouts	24
Museum Pass Checkouts	30
Roku Checkouts*	1

<sup>\*</sup> Roku rentals to be discontinued in June

**May Program Statistics** 

Program	Attendance	First-7-Day YouTube Views (where applicable)
Phoenix Book Club	12	
Phoenix Fiction Writers	9 (2 sessions)	
Phoenixville Tech Group	77 (5 sessions)	
Tech Help appointments	7	
Maternal & Child Health Consortium Family Benefits Assistance appointments	3	
Career Success Group	10 (3 sessions)	
Books on Tap	7	
Movies on Tap: Zoom Edition	9	
Sahaja Yoga Meditation Class	15 (3 sessions)	
Outreach: Phoenixville Senior Center Book Club	9	
"Dive into Art History: Frida Kahlo" 5/5	9	30
"Chester County's Historic Places" 5/9	18	61
Movie Night: Belfast 5/12	20	
"Community Gardening around the Village: Foraging & Medicinal Garden Tour 5/15	39	
"Tree Walk in Reeves Park" 5/16	19	
"Lyme and Other Tick-Borne Diseases" 5/19	5	79
"Tech Group @ the Library" 5/24	5	
"Clara Barton Bicentennial Presentation" 5/26	4	1 (first day)
PBS Books videos on Facebook page	9+	

Respectfully submitted, Mark Pinto Adult Services Director

## **Development Report – May 2022**

FY21

#### Grants: (\$34,600/\$20,000)

- Submitted \$30,000 Chester County ARPA Funds (eMaterials 4 years)
- Submitted \$50,000 Phoenixville Community Health Foundation (\$20,000 operating, \$30,000 staff salaries)

## **Special Events: (\$20,101/\$40,000)**

- Author: TBD
- WWW Committee Meeting May 4<sup>th</sup>
- WWW Sponsorship (\$5,000 Confirmed)
  - o Confirmed Larry & Peggy Way \$2,500
  - o Pending Customer's Bank \$5,000
  - o Pending Phoenixville Federal \$5,000 (\$2,500 Confirmed)
- Silent auction participants to date: (Value total: \$532.00)
  - o LuLu Boutique & Gifterie
  - o Redner's Markets
  - o GLodge
  - o Black Lab Bistro
  - o American Helicopter Museum
  - o Cedar Hollow Inn
  - o Andalusia Historic House
  - Academy of Natural Sciences
  - o Penn Museum
  - Longwood Gardens

## Targeted Individual Giving (\$25,408/\$26,000) (\*Does not reflect any spring appeal donations)

- Spring Appeal results pending
  - General Letter 4,242 solicitations
  - o Retention Letter 463 solicitations (increased ask)

## **Corporate Engagement: (\$11,165/\$3,000)**

• Uncle B's BBQ – Confirmed a Tuesday and Wednesday profit share in October (15% of total sales)

#### **Committee Meetings:**

• Fundraising Committee Meeting – 5/24

## **Townships & Other Engagement:**

- Phoenixville Rec Center Open House 4/30
- Dogwood Festival -5/19 5/21
- Phoenixville Borough Finance Committee Meeting 5/24

## **Social Media Snapshot:**

Facebook Stats for May 1st – May 31st

3,168 Reach: the number of people who saw any content from your Page or about your Page. This metric is estimated.

NA Post Engagement: people who clicked on posts

2,985 Total Followers (+32)

Facebook Stats for April 1st – April 28th

2,518 Reach: the number of people who saw any content from your Page or about your Page. This metric is estimated.

349 Post Engagement: people who clicked on posts

2,953 Total Followers (+23)

Instagram Stats for May 1st – May 31st

162 Accounts Reached – the number of unique accounts that have seen library posts

12 Accounts Engaged – the number of unique accounts that have interacted with library posts 967 Total Followers (+5)

Instagram Stats for April 1st – April 28th

295 Accounts Reached - the number of unique accounts that have seen library posts

44 Accounts Engaged – the number of unique accounts that have interacted with library posts 962 Total Followers (+7)



## Circulation Report for June 2022

## **Circulation Department:**

- o Hired two new part-time circulation assistants
  - Start dates are May 31<sup>st</sup> and June 13<sup>th</sup>
- o Part-time employee resigning on June 7<sup>th</sup>.
- o Still looking for two additional circulation assistants
- o Number of checkouts for month of May: 9,337
- o Number of **check-ins** for month of May: 9,817
- o Number of holds for month of May: 385

#### Volunteers:

- Total Amount of Volunteer Hours from May: 92.5
- Total Amount of Volunteer Hours this fiscal year: 803.25

#### Library Card Sign-ups:

Total Amount of Patron Applications from May: 152

#### Meetings:

- o Interlibrary Loan Meeting May 26th
- o Annual Review June 3<sup>rd</sup>
- o Circulation Meeting June 2<sup>nd</sup>

### **Continuing Education:**

- o Nonprofit Justice and Equity Institute June 23<sup>rd</sup>
- o Pala Pals Academy June 7<sup>th</sup> through June 10<sup>th</sup>
- o Customer Service Check-In June 21st
- o Circulation Assistant attending Virtual EDI Book Discussion Group June 21st

#### Additional Updates:

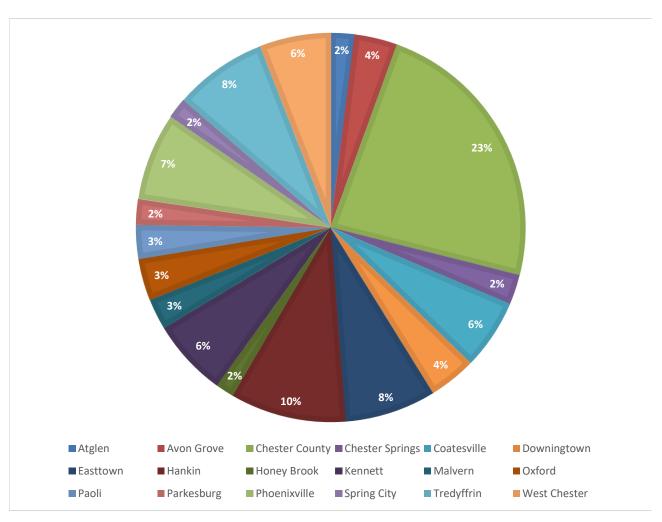
- o Working with Board Member concerning the garden beds
- o Looking into free scheduling software
- Browsing through Performance Review Templates that are geared toward part-timers and are more from a customer service stand point

Respectfully Submitted,

Christine Nicholson Circulation Manager & Volunteer Coordinator June 2022

	Α	В	С	D	Е	F	G	Н		J	K	L	М	N	Q	R	S	T
1	Computer Usag									-								
2	· Ĭ	,	,															
3															2022 YTD	2021 YTD	2020 Annual	2019 Annual
4		January	February	March	April	May	June	July	August	September	October	November	December	Total	Percentage	Percentage	Percentage	Percentage
5																		
6	Atglen	127	183	250	485.00									1045	1.15%	0.77%	1.49%	0.78%
7																		
8	Avon Grove	811	838	859	880									3388	3.73%	4.80%	4.06%	2.93%
9																		
10	Chester County	4541	5297	5965	5776									21579	23.76%	30.54%	25.28%	25.39%
11																		
12	Chester Springs	293	361	497	617									1768	1.95%	1.10%	0.75%	0.54%
13																		
14	Coatesville	1440	1619	1879	1445									6383	7.03%	7.25%	6.78%	6.94%
15	Daniel I	70.0	20-	440:	075							-		270	4 4 70/	2.4224	3.360/	4.000/
16 17	Downingtown	729	888	1194	973									3784	4.17%	3.13%	3.26%	4.63%
18	Easttown	1608	1861	2155	1874									7498	8.26%	6.65%	9.31%	9.77%
19	Eastlown	1008	1001	2155	1874									7498	0.20%	0.03%	9.51%	9.77%
20	Hankin	1616	1847	2156	2381									8000	8.81%	8.34%	7.69%	5.90%
21	- Turkin	1010	1047	2130	2301									0000	0.0170	0.5470	7.0370	3.3070
22	Honey Brook	321	343	449	376									1489	1.64%	1.76%	1.42%	1.00%
23	,															/-		2.00,1
24	Kennett	1281	1279	1504	1590									5654	6.23%	5.92%	5.35%	5.07%
25																		
26	Malvern	530	599	700	637									2466	2.72%	1.98%	2.11%	2.38%
27																		
28	Oxford	700	653	814	859									3026	3.33%	3.91%	3.66%	3.39%
29																		
30	Paoli	635	707	740	689									2771	3.05%	2.08%	3.36%	3.07%
31																		
32	Parkesburg	440	459	640	531									2070	2.28%	2.90%	2.14%	1.40%
33																	6.0==-/	
34	Phoenixville	1314	1545	1895	1795							-		6549	7.21%	5.66%	6.35%	7.55%
35 36	Saulas City	270	202	405	426									4554	1.71%	1.030/	1 720/	1 720/
37	Spring City	278	362	485	426							-		1551	1./1%	1.92%	1.72%	1.73%
38	Tredyffrin	1409	1413	1789	1906							-		6517	7.18%	6.40%	10.60%	13.33%
39	cayınını	1403	1413	1/03	1500									0517	7.10/0	0.40%	10.00%	13.33/0
40	West Chester	1139	1165	1499	1463									5266	5.80%	4.89%	4.66%	4.20%
41		1133	1105	1.55	1.00									5200	5.5070	3370		2070
42	System	19212	21419	25470	24703									90804	100.00%	100.00%	100.00%	100.00%
43															-	-		
44	Notes:																	
45	2017 and 2018 ba	ased on minu	tes															
46	2019 and 2020 ba	ased on sessi	ons															
47	2020 reflects Civi	id closures																

April 2022 Computer Usage (Sessions)			
	Envisionware	Wireless	Total
Atglen	23	462	485
Avon Grove	224	656	880
Chester County	1288	4488	5776
Chester Springs	35	582	617
Coatesville	369	1076	1445
Downingtown	281	692	973
Easttown	383	1491	1874
Hankin	370	2011	2381
Honey Brook	163	213	376
Kennett	291	1299	1590
Malvern	160	477	637
Oxford	249	610	859
Paoli	96	593	689
Parkesburg	230	301	531
Phoenixville	609	1186	1795
Spring City	79	347	426
Tredyffrin	265	1641	1906
West Chester	273	1190	1463
TOTAL	5388	19315	24703

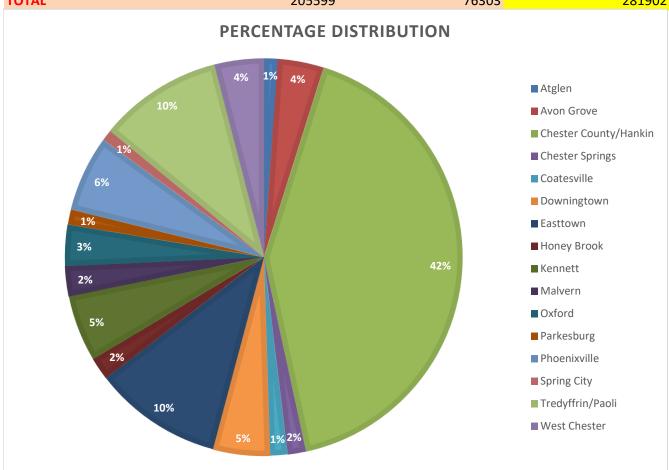


	Α	В	С	D	Е	F	G	Н	1		К	L	М	N	0	U	Υ
1	Circulation Comparison		January						July	August	September				Total	Ü	'
2	Circulation companisor	IIS EULE	Junuary	Cordary	Widicii	April	iviuy	Julic	July	August	эсристыст	Octobei	November	Deterriber	Total		
3	ATGLEN	2018	2282	2322	2412	2312	2196	3385	3595	2825	2046	2451	2294	2127	30247	6.88%	
4	ATGLEN	2019	2846	2239	2568	2454	2372	2789	3065	2599	2160	2150	2642	2015	29899	-1.15%	
5		2020	2560	2548	1487	639	699	1248	2038	1987	1760	1791	1599	1640	19996	-33.12%	
6		2021	1969	1752	2169	1846	2037	2535	2855	2681	2349	2090	2000	2045		31.67%	
7		2022	2146	2169	2475	3170	2037	2555	2033	2001	2343	2030	2000	2043	20320	31.07/0	
8		2022	2140	2103	2473	3170											
9	AVON GROVE	2018	9921	10844	11813	10590	10220	13313	16106	14095	11408	11291	10014	8830	138445	2.02%	
10	AVOIVGROVE	2019	11857	11207	11573	11378	11424	13905	17138	14038	11252	11660	10449	9266		4.84%	
17		2020	11135	10859	6871	3501	3883	5782	10112	11755	11506	11159	9910	10085	106558	-26.59%	
18		2021	10876	10119	11212	10167	10057	12494	14186	13134	11359	10858	10703	9621	134786	26.49%	
21		2022	10123	9532	11261	10580	10037	12434	14100	13134	11333	10030	10703	3021	134780	20.43/0	
22		2022	10123	3332	11201	10380											
23	CCL/HANKIN	2018	126699	121709	138899	127420	123573	145591	162876	149438	127242	125674	119511	111398	1580030	-1.79%	
24	CCL/TIAIRIN	2019	131898	124255	135942	126009	123301	145315	161746	146273	126353	127487	119761	114852	1583192	0.20%	
25		2019	130294	129807	77499	28881	31522	51734	91143	107612	107968	112106	107540	113204	1089310	-31.20%	
26		2020	118865	109705	125117	112334	111801	130436	140068	138223	116701	112106	112933	106500		-31.20% 32.15%	
27		2021			123117		111001	150436	140068	130223	110/01	110008	112933	100300	1439351	52.15%	
28		2022	120326	114924	123080	117579											
28	CHESTER SPRINGS	2018	3097	2912	3760	3388	2996	3692	4721	4088	3002	3138	2919	2867	40580	-1.61%	
30	CHESTER SPRINGS	2018	3628	3444	3634	3388	3121	4089	5216	4088	3753	3839	3723	3232	45618	12.41%	
31		2019	4369	4371	3094	2337	2550	3294	4988	4611	4350	3839 4178	3723 3948	4000	45618 46269	12.41%	
32		2020															
33		2021	3609	3465	4256 4200	3630 4233	3854	4291	4774	4792	4047	4086	3918	3841	48563	4.96%	
34		2022	3636	3914	4200	4233											
35	COATECULLE	2010	2751	2227	2760	2020	2055	5007	F17F	4241	2276	2025	2242	2005	46604	11 200/	
	COATESVILLE	2018 2019	3751	3337	3769	3930	3955	5007	5175	4241	3376	3825	3343	2985	46694	-11.39%	
36			4038	3982	4098	4473	4281	5350	6520	5004	4434	4848	4141	4222		18.63%	
37 38		2020	4939	4219	2131	488	527	1684	3377	3976	4303	5223	4214	3206	38287	-30.88%	
39		2021 2022	4622 3823	4336	5155 4372	4061	3323	4866	5477	4959	3890	4080	3677	3554	52000	35.82%	
40		2022	3823	4157	4372	3997											
41	DOWNINGTOWN	2018	12705	12259	14176	13312	13709	17203	18394	17109	14778	14552	13931	11328	173456	-2.67%	
42	DOWNINGTOWN	2018	14002	13202	14176	13512	13545	16894	19723	17109	14778	14598	13696	12343		2.51%	
43		2019	15073	14706	8018		2893	4991			8084	8770	7937	6744	177815 94757		
44		2020	7402	6298	7548	2653 9201	9936	14625	7501 17044	7387 16716	13476	12663	12961	11701	139571	-46.71% 47.29%	
45		2021				13041	9930	14025	17044	16/16	13476	12003	12901	11701	1393/1	47.29%	
46		2022	13042	13025	14590	13041											
47	FACTTOMAN	2018	27973	24084	28349	27487	27068	30526	33781	32462	28684	28684	26673	25587	341358	10 210/	
48	EASTTOWN	2018	30566	28729	30529	29221	29231				29586	29798				10.31%	
49		2019	30566	30967	24061	15699	17160	33377 20736	36995 27497	33153	27952	30489	28005 28141	27419 25249	366609 308423	7.40%	
50		2020								28951			29470			-15.87%	
		2021	25139	22620	25200	27449	28850	33196	36343	35505	31274	28875	294/0	29397	353318	14.56%	
51 52		2022	30990	28501	30917	29483											
53	HONEY BROOK	2018	E 44 C	F200	6202	F0F1	E200	6227	7555	6122	5504	E0C7	E730	E 420	70861	4.39%	
53	HONEY BROOK	2018	5416 6051	5298		5851	5389	6327	7555	6122		5967	5720	5420			
55		2019		6068		5821	5518		7552	6507	5270	5969	5802	4884		1.53%	
56		2020	5559	6278	3395	561	554	1696	4068	4717	4838 5774	4579	3697	3096	43038	-40.18%	
			4810	4502	5955	5079	4984	5597	6829	6303	5//4	5589	5399	5147	65968	53.28%	
57		2022	5130	5554	6007	5202											
58	KENNETT	2000	12077	4247	45050	42000	4.4770	47605	20422	40351	44650	45.46-	4.4460	422==	400460	2.0004	
59	KENNETT	2018	13977	13147	15378	13999	14772	17625	20430	19251	14658	15465	14189	13277	186168	-2.80%	
60		2019	13948	12581	14144	13752	13691	16360	20071	16926	13556	14258	13490	12777	175554	-5.70%	
61		2020	14354	14084	10648	5252	5702	7342	11411	14181	13638	13960	13553	14245	138370	-21.18%	
62		2021	14992	14298	16792	15184	15477	18035	19121	17574	14429	14519	14061	13276	187758	35.69%	
63		2022	15185	14528	16139	15223											
64																	
65																	
66																	

A	В	ſ	D	E	F	G	Н		l l	К	- 1	M	N	0	U	Υ
67		Ů					June	July	August	September	October		December	Total	Ü	·
68 MALVERN	2018	6405	6096	6715	6137	6318	8353	10024	9158	6619	7166	6367	6077	85435	-2.78%	
69	2019	6959	6470	7080	6435	6482	7957	9783	8479	6384	6491	6042	5679	84241	-1.40%	
70	2020	6449	6412	3699	1230	1343	2339	3847	3699	3754	4137	3793	3563	44265	-47.45%	
71	2021	4855	4636	5337	4804	4953	7123	8306	7705	6238	6562	6355	6007	72881	64.65%	
72	2022	6652	6317	7295	6921											
73																
74 OXFORD	2018	8922	8768	9747	9779	9012	11180	12117	11964	9870	10368	9255	7781	118763	1.41%	
75	2019	10087	8920	10355	10203	9516	10613	12359	11274	9283	9813	9103	8228	119754	0.83%	
76	2020	9446	9737	6129	2253	2450	4104	8388	9343	9057	9615	8511	8942	87975	-26.54%	
77	2021	8943	8743	10187	8422	8052	10022	11649	11732	9322	9227	8956	8667	113922	29.49%	
78	2022	9248	9055	9921	9403											
79																
80 PARKESBURG	2018	4365	4671	4750	5011	3994	4958	5472	5044	4194	4946	4731	4022	56158	-2.78%	
81	2019	4805	4558	4712	4310	3442	4283	5178	4224	3946	4835	4636	4592	53521	-4.70%	
82	2020	4984	4685	2773	386	341	1520	3465	3762	4051	4486	4349	4464	39266	-26.63%	
83	2021	3712	3592	4541	3540	3527	4129	4215	3847	3506	3746	3492	3742	45589	26.49%	
85	2022	3492	3623	3567	3479											
86 PHOENIXVILLE	2018	16378	15456	18147	17387	17182	21454	24052	21636	17349	18362	17113	14747	219263	2.77%	
87 PHOENIXVILLE	2018	18264	16664	18147	17387	1/182	20239	24052	21636	17349	18362	16604	15078	219263	0.36%	
88	2019	17764	16994	10396	4091	4473	6806	10460	10489	10356	10627	9706	9926	122088	-44.52%	
89	2020	11449	10334	11464	9850	10516	15431	18997	18858	15931	15888	15691	15045	169493	38.83%	
90	2022	16988	16708	18590	17403	10310	15451	10337	10030	15551	13000	13031	13043	103433	30.0370	
91	2022	10300	10708	18330	17403											
92 SPRING CITY	2018	2772	2887	3401	2923	3007	4212	4618	4166	3163	3102	2704	2318	39273	-3.99%	
99	2019	2948	2858	3144	2892	3184	3971	4980	3791	2666	2734	2551	2171	37890	-3.52%	
100	2020	2908	2946	1715	471	518	1011	2123	2627	2299	2235	2181	1636	22670	-40.17%	
101	2021	1571	1347	1478	1627	1914	2374	2685	3191	2626	2160	2251	2048	25272	11.48%	
102	2022	2096	2174	2885	2558											
103																
106 TREDYFFRIN/PAOLI	2018	30450	29542	33492	30027	29914	34180	37196	34597	30110	30224	29301	27796	376829	1.53%	
107	2019	32444	30670	33220	31319	29629	32899	36563	35057	31093	31583	29979	29330	383786	1.85%	
108	2020	32884	33602	20374	8202	8923	13557	22464	25710	25925	25290	22762	19922	259615	-32.35%	
109	2021	20659	18421	24680	24230	24718	29178	32707	31704	24807	26929	26285	26682	311000	19.79%	
110	2022	28040	27215	29181	28411											
111																
112 WEST CHESTER	2018	12105	11439	13480	12807	12309	14938	17168	15807	12913	13138	12141	10995	159240	-1.21%	
113	2019	12868	11891	13036	12488	11819	14638	16878	15584	12550	13173	12712	11355	158992	-0.16%	
114	2020	11457	12587	7371	3021	3348	5536	11246	11762	11375	11832	9848	8277	107660	-32.29%	
115	2021	8743	8694	10721	10200	10402	13546	14644	13624	11691	11097	11185	10304	134851	25.26%	
116	2022	11054	11201	12021	11219											
117	2000	24.454.	24.0500	254000	220421	242501	202702	42004 1	205202	226422	222562	240262	206222	4437300		
118 System	2009	314514	316598	351000	330124	313584	393702	438914	395383	336133	332569	318368	286320	4127209		
119	2010 2011	325911	314476	365487	314192	307260	384072	430039	406160	330681	322851	325194	276392	4102715		
120 121	2011	321538 331201	312861 327004	355908	319915 319127	309108 307838	386003 383042	411359 421728	405555 376945	327730	316272 312090	318126	287588 271283	4071963 4018236		
122	2012	331201	310288	351807 335590	319127	307838	366229	421728	376945	303187 303346	312090	312984 298777	269065	3956974		
123	2013	303205	282462	330326	299557	296856	347702	433261	361843	317450	294446	298777	274294	3956974		
124	2014	309020	291129	317277	289670	278038	361649	394319	361008	303319	299507	287243	274294	3763808	-1.09%	
125	2015	297683	299386	311959	295526	290048	358040		359101	293046	288026	278320	260038	3705808	-1.51%	
126	2017	294812	276103	322125	291011	292474	344982	373734	351907	290713	294512	281047	249729	3663155	-1.18%	
127	2018	287218	274771	314580	292360	285564	341944	383280	352003	294916	298353	280206	257555	3662750	-0.01%	
128	2019	307209	287738	311981	295288	287167	339329		346194	294581	301135	283336	267443	3709404	1.27%	
129	2020	305696	304802	189661	79665	86886	133380	224128	252748	251216	260477	241689	238199	2568547	-30.76%	
130	2021	252216	232901	271812	251624	254401	307878	339900	330548	277420	275237	269337	257577	3320851	29.29%	
131	2022	281971	272597	297101	281902		33.370			2.7.20					23.2370	
132																

	Α	В	С	D	E	F	G	Н	I	J	К	L	М	N	0	U	Υ
133																	
134			January	February	March	April	May	June	July	August	September	October	November	December	Total		
135	2010 to 2009	2010<2009	3.62%	-0.68%	4.12%	-4.83%	-2.02%	-2.45%	-2.03%	2.72%	-1.63%	-2.91%	2.14%	-3.47%	-0.60%		
136	2011 to 2010	2011<2010	-1.35%	-0.52%	-2.62%	1.83%	0.60%	1.00%	-4.35%	-0.15%	-0.89%	-1.00%	-2.17%	0.41%	-0.75%		
137	2012 to 2011	2012<2011	3.01%	4.52%	-4.15%	-0.25%	-0.41%	-0.77%	2.52%	-7.05%	-7.49%	-1.32%	-1.62%	-5.67%	-1.32%		
138	2013 to 2012	2013<2012	-2.55%	-5.11%	-4.61%	-1.92%	0.21%	-4.39%	2.74%	0.80%	0.05%	1.21%	-4.55%	-0.82%	-1.52%		
139	2014 to 2013	2014<2013	-6.06%	-8.97%	-1.57%	-4.29%	-3.77%	-5.06%	-5.01%	-4.77	4.65	-6.89%	-4.38%	1.94%	-3.83%		
140	2015 to 2014	2015<2014	1.92%	3.07%	-3.95%	-3.30%	-6.34%	4.01%	-4.18%	-0.23%	-4.45%	1.72%	0.54%	-0.97%	-1.09%		
141	2016 to 2015	2016<2015	-3.67%	2.84%	-1.68%	2.02%	4.32%	-0.99%	-4.71%	-0.53%	-3.39%	-3.83%	-3.11%	-4.27%	-1.51%		
142	2017 to 2016	2017<2016	-0.96%	-7.78%	3.26%	-1.53%	0.84%	-3.65%	-0.54%	-2.00%	-0.80%	2.25%	0.98%	-3.96%	-1.18%		
143	2018 to 2017	2018<2017	-2.58%	-0.48%	-2.34%	0.46%	-2.36%	-0.88%	2.55%	0.00%	1.45%	1.30%	-0.30%	3.13%	-0.01%		
144	2019 to 2018	2019<2018	6.96%	4.72%	-0.83%	1.01%	0.56%	-0.76%	1.23%	-0.17%	-0.12%	0.93%	1.10%	3.83%	1.27%		
145	2020 to 2019	2020<2019	-0.49%	5.93%	-39.21%	-73.02%	-69.74%	-60.69%	-42.24%	-27.00%	-14.72%	-13.50%	-14.70%	-10.93%	-30.76%		
146	2021 to 2020	2021/2020	-17.50%	-23.59%	43.31%	215.85%	192.79%	130.83%	51.65%	30.78%	10.43%	5.67%	11.44%	8.14%	29.29%		
147	2022 to 2021		11.80%	17.04%	9.30%	12.03%											
148																	
149																	
150	YTD2021		252216	232901	271812	251624									1008553		
151	YTD2022		281971	272597	297101	281902									1133571	12.40%	YTD

<b>April 2022 Circulation</b>			
	Sierra	OverDrive	Total
Atglen	2392	778	3170
Avon Grove	7902	2678	10580
Chester County/Hankin	89515	28064	117579
Chester Springs	2479	1754	4233
Coatesville	3151	846	3997
Downingtown	10623	2418	13041
Easttown	16031	13452	29483
Honey Brook	4783	419	5202
Kennett	8944	6279	15223
Malvern	5304	1617	6921
Oxford	7404	1999	9403
Parkesburg	3174	305	3479
Phoenixville	12276	5127	17403
Spring City	2169	389	2558
Tredyffrin/Paoli	20636	7775	28411
West Chester	8816	2403	11219
TOTAL	205599	76303	281902



OverDrive Percentage														
Library	Percentage	January	February	March	April	May	June	July	August	Sept	October	Nov	Dec	Total
TOTAL		82504	72882	79613	76303									
Atglen	1.02%	841	743	812	778	0	0	0	0	0	0	0	0	317
Avon Grove	3.51%	2895	2558	2794	2678	0	0	0	0	0	0	0	0	1092
Chester County/HH	36.78%	30344	26806	29281	28064	0	0	0	0	0	0	0	0	11449
Chester Springs	2.30%	1897	1676	1831	1754	0	0	0	0	0	0	0	0	715
Coatesville	1.11%	915	808	883	846	0	0	0	0	0	0	0	0	345
Downingtown	3.17%	2615	2310	2523	2418	0	0	0	0	0	0	0	0	986
Easttown	17.63%	14545	12849	14035	13452	0	0	0	0	0	0	0	0	5488
HoneyBrook	0.55%	453	400	437	419	0	0	0	0	0	0	0	0	171
Kennett	8.23%	6790	5998	6552	6279	0	0	0	0	0	0	0	0	2561
Malvern	2.12%	1749	1545	1687	1617	0	0	0	0	0	0	0	0	659
Oxford	2.62%	2161	1909	2085	1999	0	0	0	0	0	0	0	0	815
Parkesburg	0.40%	330	291	318	305	0	0	0	0	0	0	0	0	124
Phoenixville	6.72%	5544	4897	5350	5127	0	0	0	0	0	0	0	0	2091
Spring City	0.51%	420	371	406	389	0	0	0	0	0	0	0	0	158
Tredyffrin/Paoli	10.19%	8407	7426	8112	7775	0	0	0	0	0	0	0	0	3172
West Chester	3.15%	2598	2295	2507	2403	0	0	0	0	0	0	0	0	980
Total	100.0%	82504	72882	79613	76303	0	0	0	0	0	0	0	0	31130
		Jan	Feb	March	April	May	June	July	Aug	Sept	Oct	Nov	Dec	Total
2022		82504	72882	79613	76303									
2021		80781	74160	80475	73476	75495	74908	79305	79118	71318	72303	71207	74147	90669
2020		61115	57905	64191	79045	86400	83866	83754	80805	70712	70254	68060	73139	87924
2019		52474	48270	52779	50521	52922	55778	59442	58194	53763	54197	51585	54681	64460
2018		39517	35554	40880	39606	41221	43825	49446	49190	44838	46512	44617	45459	52066
						OverDriv	e 2018-2	022						
						OVCIDIN	C 2010 2	.022						
	00000													
8	30000													
	70000													
	50000													
	10000													
2	20000													
	0000								,					
	Jai					May	June	July	Aug	Sept	Oct	Nov	Dec	
	<b>-</b> 2022 825				303									
	<b>-</b> 2021 807						74908	79305	79118	71318	72303	71207	74147	
	<b>—</b> 2020 611	-					83866	83754	80805	70712	70254	68060	73139	
	<b>-</b> 2019 524						55778	59442	58194	53763	54197	51585	54681	
_	<b>-</b> 2018 395	17   35	554 40	880 39	606	11221	43825	49446	49190	44838	46512	44617	45459	

# Phoenixville Public Library Balance Sheet

As of May 31, 2022

	s of May 31, 2022	Tota s of May 31, 2021 (PY)		Change	% Change
ASSETS	 •				
Current Assets					
Bank Accounts					
100 Phoenixville Federal Savings #1					
100.1 Operating Checking (040016792)	34,906.72	16,657.25		18,249.47	109.56%
100.2 Operating Money Market	744,436.33	713,202.43		31,233.90	4.38%
100.3 Operating Credit Card Receipts	9,658.41	10,528.65		-870.24	-8.27%
100.5 Certificate of Deposit (59969)	20,637.00	20,000.00		637.00	3.19%
100.6 Certificate of Deposit (59970)	21,036.00	20,000.00		1,036.00	5.18%
100.7 Certificate of Deposit (59971)	31,711.00	30,000.00		1,711.00	5.70%
Total 100 Phoenixville Federal Savings #1	\$ 862,385.46	\$ 810,388.33	\$	51,997.13	6.42%
105 Petty Cash	500.00	500.00		0.00	0.00%
105.6 Paypal	0.00	5,369.00		-5,369.00	-100.00%
Total 105 Petty Cash	\$ 500.00	\$ 5,869.00	-\$	5,369.00	-91.48%
106 Circulation Cash	500.00	500.00		0.00	0.00%
Total Bank Accounts	\$ 863,385.46	\$ 816,757.33	\$	46,628.13	5.71%
Other Current Assets					
125 Supplies	0.00	0.00		0.00	
130 Prepaid Expenses	453.00	8,509.00		-8,056.00	-94.68%
140 Accounts Receivable - Other	0.00	0.00		0.00	
Total Other Current Assets	\$ 453.00	\$ 8,509.00	-\$	8,056.00	-94.68%
Total Current Assets	\$ 863,838.46	\$ 825,266.33	\$	38,572.13	4.67%
Fixed Assets					
150 General Fixed Assets					
150.1 Leasehold Improvements					
150.1.1 1999/2000 Addition	0.02	0.02		0.00	0.00%
150.1.2 General	0.06	0.06		0.00	0.00%
Total 150.1 Leasehold Improvements	\$ 0.08	\$ 0.08	\$	0.00	0.00%
150.2 2012/2013 Renovation	0.00	0.00		0.00	
150.6 Computer Equipment	-0.12	-0.12		0.00	0.00%
150.8 Furniture & Fixtures	0.28	0.28		0.00	0.00%
Total 150 General Fixed Assets	\$ 0.24	\$ 0.24	\$	0.00	0.00%
Total Fixed Assets	\$ 0.24	\$ 0.24	\$	0.00	0.00%
TOTAL ASSETS	\$ 863,838.70	\$ 825,266.57	\$	38,572.13	4.67%
LIABILITIES AND EQUITY					
Liabilities					
Current Liabilities					
Accounts Payable					
201 Accounts Payable	31,319.00	500.00		30,819.00	6163.80%

220 Credit Card Payables	200.00	200.00	0.00	0.00%
Total Accounts Payable	\$ 31,519.00	\$ 700.00	\$ 30,819.00	4402.71%
Other Current Liabilities				
221 Accounts Payable - Other	0.01	0.01	0.00	0.00%
230 Employee Costs Payable				
230.1 Salaries Payable	16,801.95	14,412.95	2,389.00	16.58%
230.5 Accrued Vacation	7,158.00	7,358.00	-200.00	-2.72%
230.9 Reimbursements by PPL	0.00	0.00	0.00	
Total 230 Employee Costs Payable	\$ 23,959.95	\$ 21,770.95	\$ 2,189.00	10.05%
250 Deferred Income	0.00	0.00	0.00	
Total Other Current Liabilities	\$ 23,959.96	\$ 21,770.96	\$ 2,189.00	10.05%
Total Current Liabilities	\$ 55,478.96	\$ 22,470.96	\$ 33,008.00	146.89%
Long-Term Liabilities				
280 Line of Credit (3 year)	0.00	0.00	0.00	
Total Long-Term Liabilities	\$ 0.00	\$ 0.00	\$ 0.00	
Total Liabilities	\$ 55,478.96	\$ 22,470.96	\$ 33,008.00	146.89%
Equity				
300 Opening Bal Equity	0.00	0.00	0.00	
310 Contributed Capital	0.24	0.24	0.00	0.00%
319 Net Assets	684,903.30	363,499.91	321,403.39	88.42%
Net Income	123,456.20	439,295.46	-315,839.26	-71.90%
Total Equity	\$ 808,359.74	\$ 802,795.61	\$ 5,564.13	0.69%
TOTAL LIABILITIES AND EQUITY	\$ 863,838.70	\$ 825,266.57	\$ 38,572.13	4.67%

Wednesday, Jun 01, 2022 07:04:11 AM GMT-7 - Cash Basis

## **Phoenixville Public Library** Budget vs. Actuals: Budget 2021-2022 - FY22 P&L July 2021 - June 2022

	-	Actual		Dudast	٠.	or Dudget	% of Budget
Income	-	Actual		Budget	- 01	er Budget	% of Budget
400 Appropriations							
400.1 Appropriation - P.A.S.D.		578,340.00		578,340.00		0.00	100.00%
400.2 Appropriation - County		101,825.17		101,330.00		495.17	100.49%
400.3 Appropriation - State		93,524.57		92,636.00		888.57	100.43 %
400.4 Appropriation - Charlestown Tws		90,024.07		5,500.00		-5,500.00	0.00%
400.5 Appropriation - Charlestown Tws		6,250.00		4,000.00		2,250.00	156.25%
400.6 Appropriation - Schuykin Twp		7,000.00		7,000.00		0.00	100.00%
Total 400 Appropriations	\$	786,939.74	\$	788,806.00	¢	1,866.26	99.76%
	Ψ	100,939.14	Ψ	700,000.00	-φ	1,000.20	33.10 /6
412 Development Income		70.260.09		20,000,00		E0 360 08	206 95%
412.1 Grants		79,369.08		20,000.00		59,369.08	396.85%
412.1.1 PPP		40.000.00				40,000,00	
412.1.2 Grants - Restricted		10,000.00				10,000.00	
Total 412.1 Grants	\$	89,369.08	\$	20,000.00	\$	69,369.08	446.85%
412.2 Projects/Events		36,825.11		40,000.00		-3,174.89	92.06%
412.2.1 WWW - Restricted							
412.2.2 Chester County Payout		-16,723.14				-16,723.14	
Total 412.2 Projects/Events	\$	20,101.97	\$	40,000.00	-\$	19,898.03	50.25%
412.6 Individual Giving							
412.6.1 Unsolicited		544.87				544.87	
412.6.2 Unsolicited Memorial Gifts		935.00				935.00	
412.6.3 Target Donors		25,408.52		26,000.00		-591.48	97.73%
412.6.4 Restricted - General		362.00		3,000.00		-2,638.00	12.07%
412.6.5 Restricted - Children		458.53		3,000.00		-2,541.47	15.28%
Total 412.6 Individual Giving	\$	27,708.92	\$	32,000.00	-\$	4,291.08	86.59%
412.7 Corporate Engagement		5,609.76		3,000.00		2,609.76	186.99%
412.7.1 Third Party Fundraising		34.98				34.98	
412.7.3 Matching Gifts		5,659.13				5,659.13	
Total 412.7 Corporate Engagement	\$	11,303.87	\$	3,000.00	\$	8,303.87	376.80%
Total 412 Development Income	\$	148,483.84	\$	95,000.00	\$	53,483.84	156.30%
420 Operations Income							
420.1 Fines		11,700.79		5,600.00		6,100.79	208.94%
420.10 Notary Services		863.00		500.00		363.00	172.60%
420.11 Rentals/Roku							
420.11.1 Library Income		6.60				6.60	
420.11.2 PA Sales Tax		0.00				0.00	
Total 420.11 Rentals/Roku	\$	6.60	\$	0.00	\$	6.60	
420.2 Passport Applications		158,206.05		70,000.00		88,206.05	226.01%
420.3 Interest		2,016.46		1,000.00		1,016.46	201.65%
420.4 Items Sold							

420.4.1 Library Income		1,779.45		400.00		1,379.45	444.86%
420.4.2 PA Sales Tax		-476.79				-476.79	
Total 420.4 Items Sold	\$	1,302.66	\$	400.00	\$	902.66	325.67%
420.5 Lost Books		1,194.46		1,500.00		-305.54	79.63%
420.6 Other (Copier, etc.)							
420.6.1 Library Income		2,251.41		1,000.00		1,251.41	225.14%
420.6.2 PA Sales Tax		-714.79				-714.79	
Total 420.6 Other (Copier, etc.)	\$	1,536.62	\$	1,000.00	\$	536.62	153.66%
420.8 Rentals/Collection							
420.8.1 Library Income		724.85		1,400.00		-675.15	51.78%
420.8.2 PA Sales Tax		-44.77				-44.77	
Total 420.8 Rentals/Collection	\$	680.08	\$	1,400.00	-\$	719.92	48.58%
420.9 Hot Spots							
420.9.1 Library Income		2,894.47		1,000.00		1,894.47	289.45%
420.9.2 PA Sales Tax		-443.47				-443.47	
Total 420.9 Hot Spots	\$	2,451.00	\$	1,000.00	\$	1,451.00	245.10%
Total 420 Operations Income	\$	179,957.72	\$	82,400.00	\$	97,557.72	218.40%
Total Income	\$	1,115,381.30	\$	966,206.00	\$	149,175.30	115.44%
Gross Profit	\$	1,115,381.30	\$	966,206.00	\$	149,175.30	115.44%
Expenses							
500 Adult Library							
500.1 Books							
500.1.1 Physical Books		27,183.52		30,000.00		-2,816.48	90.61%
500.1.2 E-Books		15,951.99		20,862.00		-4,910.01	76.46%
500.1.3 Print Materials County Funded							
500.1.4 Downloadable Materials County							
500.1.5 Other Materials County Funded							
500.1.6 ARPA Adult e-materials		1,114.98				1,114.98	
Total 500.1 Books	\$	44,250.49	\$	50,862.00	-\$	6,611.51	87.00%
500.13 Professional Develop. Material		813.47		500.00		313.47	162.69%
500.14 Museum Passes		2,308.00		1,500.00		808.00	153.87%
500.15 Mobile Hotspots		3,491.78		4,300.00		-808.22	81.20%
500.2 Magazines & Newspapers		5,378.89		6,000.00		-621.11	89.65%
500.3 Audios		4,708.32		5,000.00		-291.68	94.17%
500.4 Videos		3,938.22		4,000.00		-61.78	98.46%
500.5 Software		79.98				79.98	
500.6 Reference		714.40		500.00		214.40	142.88%
500.7 Programs - Adult		2,010.00		2,000.00		10.00	100.50%
500.8 Program Supplies - Adult		388.40		500.00		-111.60	77.68%
Total 500 Adult Library		68,081.95	\$	75,162.00	-\$	7,080.05	90.58%
510 Youth Library		•		,		•	
510.1 Books							
510.1.1 Physical Books		19,410.60		25,048.00		-5,637.40	77.49%
510.1.2 E-Books		8,013.05		6,954.00		1,059.05	115.23%
510.1.3 ARPA Children e-materials		295.96		-,		295.96	
Total 510.1 Books	-\$	27,719.61	\$	32,002.00	-\$	4,282.39	86.62%
510.13 Young Adult - All	*	,	•	. ,	•	,	

510.14 Programs - Young Adults				500.00		-500.00	0.00%
510.15 Program Supplies - Young Adult		73.78		500.00		-426.22	14.76%
510.2 Magazines		562.85		700.00		-137.15	80.41%
510.3 Audios		1,554.75		1,500.00		54.75	103.65%
510.4 Videos		1,444.06		1,400.00		44.06	103.15%
510.5 Software		397.16				397.16	
510.7 Programs - Children		175.00		2,000.00		-1,825.00	8.75%
510.8 Program Supplies - Children		936.29		1,500.00		-563.71	62.42%
Total 510 Youth Library	\$	35,621.11	\$	43,102.00	-\$	7,480.89	82.64%
520 Development Expense							
520.1 Annual Appeal		6,605.27		5,600.00		1,005.27	117.95%
520.3 Special Events		11,535.90		22,500.00		-10,964.10	51.27%
520.5 Marketing		588.36		500.00		88.36	117.67%
520.8 Donor Management		4,145.40		3,988.00		157.40	103.95%
Total 520 Development Expense	\$	22,874.93	\$	32,588.00	-\$	9,713.07	70.19%
530 Administration							
530.1 General							
530.1.1 Audit/Form 990		9,000.00		8,700.00		300.00	103.45%
530.1.2 Library Board Expenses		2,830.99		1,700.00		1,130.99	166.53%
530.1.3 Staff Development/Memberships		1,534.94		1,000.00		534.94	153.49%
530.1.4 Insurance		3,978.00		1,500.00		2,478.00	265.20%
530.1.5 Advertising		150.00		500.00		-350.00	30.00%
530.1.7 Credit Card Fees		5,989.29		3,000.00		2,989.29	199.64%
530.1.8 Marketing and Website		3,130.41		3,000.00		130.41	104.35%
530.1.9 Miscellaneous		144.38				144.38	
Total 530.1 General	\$	26,758.01	\$	19,400.00	\$	7,358.01	137.93%
540 Utilities							
540.1 Electricity		12,142.17		14,600.00		-2,457.83	83.17%
540.2 Gas		3,546.02		3,500.00		46.02	101.31%
540.3 Telephone		6,068.46		6,000.00		68.46	101.14%
540.4 Trash Collection		362.00		356.00		6.00	101.69%
540.5 Water & Sewer		871.04		1,350.00		-478.96	64.52%
Total 540 Utilities	\$	22,989.69	\$	25,806.00	-\$	2,816.31	89.09%
550 Computer Expense							
550.2 Hardware		5,120.98		1,000.00		4,120.98	512.10%
550.4 Software		675.00		1,800.00		-1,125.00	37.50%
550.5 Software Maintenance		2,035.80		2,000.00		35.80	101.79%
550.6 Supplies		1,710.97		2,000.00		-289.03	85.55%
Total 550 Computer Expense	\$	9,542.75	\$	6,800.00	\$	2,742.75	140.33%
560 Other Supplies and Expense							
560.1 Collection Maintenance		2,701.47		2,800.00		-98.53	96.48%
560.2 Library		5,907.78		3,500.00		2,407.78	168.79%
560.3 Office		2,244.61		3,500.00		-1,255.39	64.13%
560.4 Postage		10,533.62		6,500.00		4,033.62	162.06%
Total 560 Other Supplies and Expense	\$	21,387.48	\$	16,300.00	\$	5,087.48	131.21%
570 Equipment Leasing/Rental	•	5,938.38	-	5,090.00	-	848.38	116.67%
580 Buildings & Grounds		2,230.00		2,220.00			1.2.0.70

580.1 Maintenance							
580.1.2 Grounds		995.00		1,000.00		-5.00	99.50%
Total 580.1 Maintenance	\$	995.00	\$	1,000.00	-\$	5.00	99.50%
580.5 Janitorial Expense							
580.5.1 Service		14,650.00		20,000.00		-5,350.00	73.25%
580.5.2 Supplies		2,483.19		5,000.00		-2,516.81	49.66%
Total 580.5 Janitorial Expense	\$	17,133.19	\$	25,000.00	-\$	7,866.81	68.53%
580.7 Minor Improvements and Repairs		4,267.45		500.00		3,767.45	853.49%
Total 580 Buildings & Grounds	\$	22,395.64	\$	26,500.00	-\$	4,104.36	84.51%
Total 530 Administration	\$	109,011.95	\$	99,896.00	\$	9,115.95	109.13%
610 Salaries & Benefits							
610.1 Salaries							
610.1.1 Full-Time		383,174.98		405,880.00		-22,705.02	94.41%
610.1.2 Part-Time		92,709.48		89,146.00		3,563.48	104.00%
610.1.3 Passport Agents		20,678.01		21,192.00		-513.99	97.57%
Total 610.1 Salaries	\$	496,562.47	\$	516,218.00	-\$	19,655.53	96.19%
610.2 Social Security Expense		36,649.87		39,491.00		-2,841.13	92.81%
610.3 Employee Benefit Expense		130,126.09		98,224.46		31,901.63	132.48%
610.3.2 H.S.A. Contribution		5,999.76		9,000.00		-3,000.24	66.66%
Total 610.3 Employee Benefit Expense	\$	136,125.85	\$	107,224.46	\$	28,901.39	126.95%
610.4 Retirement Expense		86,596.98		79,805.00		6,791.98	108.51%
Total 610 Salaries & Benefits	\$	755,935.17	\$	742,738.46	\$	13,196.71	101.78%
Unapplied Cash Bill Payment Expense		0.00				0.00	
Total Expenses	\$	991,525.11	\$	993,486.46	-\$	1,961.35	99.80%
Net Operating Income	\$	123,856.19	-\$	27,280.46	\$	151,136.65	-454.01%
Other Expenses							
750 Non-Operating Expense							
750.1 Furniture, etc.		399.99				399.99	
Total 750 Non-Operating Expense	\$	399.99	\$	0.00	\$	399.99	
Total Other Expenses	\$	399.99	\$	0.00	\$	399.99	
Net Other Income	-\$	399.99	\$	0.00	-\$	399.99	
Net Income	\$	123,456.20	-\$	27,280.46	\$	150,736.66	-452.54%

#### **Dolly Parton's Imagination Library (DPIL)**

#### How it works:

In this instance, the Phoenixville Public Library would be a local Affiliate or Partner organization for the DPIL. We would enroll local children ages 0-5 in our coverage area. I would suggest our current service areas.

The registration information is set up in their book order system database, they then send out a book to the child each month for free.

#### What we are responsible for:

The partner or affiliate organization is responsible for enrolling children into the program.

We would also be responsible for paying \$2.10 per child each month for the book and mailing costs of the program.

We are also responsible for promoting the program to increase enrollment and funding for the program.

## Cost Analysis: (if every child was enrolled)

According to the current population numbers for Phoenixville, youth 5 and under is 7.2%.

The total population of Phoenixville is 19,029. So that would be a total of 1,370 children. If all were to be registered the monthly cost would be \$2,877. The annual cost would be \$34,524.

East Pikeland: Youth 0-5=520 Cost: \$1,092/month

Charlestown Township: Youth 0-5= 137 Cost: \$287.20/month

Schuylkill Township: Youth 0-5=500 Cost: \$1,050/month

#### Funding partners:

The Rotary Club of Phoenixville is interested in the project, but we will need to present a dedicated ask to them for this program. They can also get matching funds through Rotary International for this project.

## FRIENDS OF THE PHOENIXVILLE PUBLIC LIBARARY

## **General Statement of Support**

- The Board of Trustees of the Phoenixville Public Library recognizes the need for a total community involvement in providing quality library services and accepts the philosophy that Friends of the Library are highly desirable since they provide an excellent bridge between the library and the community.
- Friends of Library group should develop and enact by-laws.
- Friends of Library group should be self-supporting.
- Proceeds from programs and projects should be devoted to worthwhile library improvements developed by the Library Board, Director, and staff.

Approved April, 2003